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Final Report Residential Solutions Workbook Phase I: Market View

July 15, 2014

CALMAC Study ID SCE0361.01

Final Report

Residential Solutions Workbook Phase I: Market View

July 15, 2014

Funded By:

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1. Introduction

This report documents the development of the Residential Solutions Workbook (RSW). The RSW is a planning document that aggregates and displays energy and market data for 132 plug load devices. Data in the RSW were drawn from evaluation and engineering studies, and market characterization reports. The RSW Version 1.0 was released on June 23, 2014 and is available at *http://www.calmac.org*.

Dashboard Purpose

The RSW is a tool to support residential energy efficiency program planning. The RSW data is "order-of-magnitude accurate," intended to provide a single quick reference or starting point to present device-level data drawn from multiple sources and allow users to compare devices and prioritize opportunities as well as identify gaps in available data. The RSW is not intended to serve as a business or market planning tool, nor is it intended to directly support forecasting or reporting.

Project Background

The RSW was initiated in 2013 by the California investor-owned utilities (IOUs) and led by Southern California Edison (SCE). The RSW was conceived as an *MS Excel* workbook that would aggregate data for plug load devices modeled on the Lighting Solutions Workbook (LSW), a similar project for lighting measures that was completed in January 2012. The RSW Version 1.0 was completed in June 2014.

Next Steps

The second phase of the RSW project, led by Pacific Gas and Electric Company (PG&E), and funded by the joint California investor-owned utilities, will begin in July 2014. Phase II will fund the development of the next version of the RSW I, as well as a set of dashboards that present market information for up to six selected products at the measure level instead of at the device level.

Based on IOU program team feedback, the project team has developed a list of potential additions to the RSW I, including new data and display capabilities. In Phase II, the team will work with the IOUs to prioritize these additions and provide additional recommendations for future updates. The RSW V1.0 includes the most up-to-date data available at the time of completion. To inform planning, the team recommends updating these data every two years, at a minimum.

RSW Overview 2.

Devices 2.1.

The RSW contains energy and market data for 132 plug load devices. A subset of 21 "high priority" devices was designated for additional data collection because of their importance to the utility programs. Table 2-1 lists all 132 devices in the RSW, with the 21 high priority devices underlined.

Air cleaner	Electric blanket	Musical equipment	Soundbar
Answering machine	Electric can opener	Network attached storage drive	Specialty cooking
Aquarium - Lights, pumps	Electric car	Network equipment	Stand-alone electric mixer
Attic fan	Electric fence	Notebook (portable computer)	Stand-alone freezer
Audio/Video receiver	Electric grill	Occupancy sensor	Sump pump
Barbeque - Electric	Electric kettle	Oven/Range - Electric	Telephone
Barbeque - Gas	Electric warmer/serving tray	Oven/Range - Gas	Television
Battery charger	Espresso machine	Patio heater	Thermostat - Smart
Beverage cooler	Evaporative cooler	Pond pump	Timer for devices, lights, etc
Boiler	External hard drive	Pool heat - Gas	Toaster/Toaster Oven
Carbon monoxide detector	Fax	Pool pump	Tooth brush
Ceiling fan	Fireplace	Popcorn maker	Towel warmer
Cell phone charger	Food processing	Portable AC	Trash compactor
Central AC	Furnace - Fan	Portable electric grill	Uninterruptible power supply
Ceramics - Kiln - Electric	Game console	Portable fan	Vacuum cleaner - Built-in
Ceramics - Kiln - Gas	Garage door opener	Portable space heater	Vacuum cleaner - Portable
Ceramics - Pottery wheel	Gas space heating	Power tool	Ventilating fan
Clock	Hair dryer - Blow dryer	Primary electric heat	Video streaming/OTT device
Clothes dryer - Electric	Heat pump	Printer	Waffle maker
Clothes dryer - Gas	Home automation	Projector	Warmer - Baby bottle/Food
Clothes iron	Home shop device	Radio	Waste disposal/Insink-erator
Clothes washer	Home Theater in a Box	Refrigerator/freezer	Water cooler
Coffee maker	Hot tub/Spa - Electric	Renewable energy component	Water pik
Compact audio	Hot Tub/Spa - Gas heat	Ride-on toy car	Water purification system
Copier	Hot water heater - Electric	Room AC	Water softener
Crockpot	Hot water heater - Gas	Rug cleaner	Waterbed heater
Curling iron	Hot water recirculation pump	Sauna	Well pump
Decorative gas fireplace	Humidifier	Scanner	Whole house fan
Dehumidifier	Ice maker	Security system	
Desktop (non-portable	Infant monitor transmitter	Set top box	
<u>computer)</u>	Irrigation system	Sewing machine & peripherals	
Digital photo frame	Knife sharpener	Shaver	
Dishwasher	Media player/recorder	Shredder	
<u>Display</u>	Medical equipment	Smart power strip	
Door bell	Microwave oven	Smoke detector	

Table 2-1. List of Plug Load Devices in the RSW ("High Priority" Devices Underlined)

2.2. Workbook Structure

The RSW contains two dashboard "views," three data tabs, two source tabs, and a "Read Me" tab:

- > **Dashboard "views"**: Compact visual displays of energy use and market data. The dashboards are the user's primary entry point to the RSW.
- > **Data tabs**: Data tabs house all data displayed in the RSW. The data tabs may be useful to users seeking to export data from the RSW.
- > **Source tabs**: A complete list of the sources for each data point in the RSW. The source tab can be accessed directly or by using the links in the dashboards, which will take the user directly to the relevant source.
- > **Read Me tab**: A brief introduction to the RSW.

Dashboards

The two RSW dashboards are the "Household View" and the "Device View."

Household View

The Household View dashboard displays data for all 132 plug load devices and can be filtered by fuel type, end use, and utility territory. The displayed devices can also be sorted by market indicator in descending order.

Table 2-2 lists the market indicators in Household View dashboard.

Table 2-2. RSV	/ Household	View: Market	Indicators
----------------	-------------	--------------	------------

		L	EVEL OF DETA	JL
INDICATOR	DESCRIPTION	NATIONAL	CALIFORNIA	IOU Territory
Household energy consumption	Percent of California household energy use by end-use category		х	
Household penetration	Percent of households with one or more devices			Х
Household saturation	Average number of devices per household			х
ENERGY STAR market share	ENERGY STAR models as a percent of new unit shipments	Х		
ENERGY STAR estimated unit energy savings	Estimated savings of ENERGY STAR model over baseline model	Х		

Figure 2-1 shows a screen shot of the Household View dashboard.

Ηοι	use	hol	d V	'iew		RSW V1.0:	6-23-14	1					n, blank cells indicate dev finitions were not compati	ice data not collected in that
				Select Fu Select De Select Te	and the second				All IG	DUs				FAR (NATIONAL)
Sort by → ◆				Household Penetration	Household # of households with 1+ Household				total # of devi of households	ces / total #	Market Share % of new unit shipments	Estimated Annua Unit Savings		
aliforn	ia			EIA		All IOUs Most Recent	RASS/	CLASS	<u>10001-5</u>	All IOUs Most Recent	RASS/CLASS	<u>10001-5</u>	'12 <u>20001</u>	'14 kWh saved 4000
					Refrigerator/freezer	100%			0% 100% 100%	1.31		1.27 1.31	76%	50
00%					Television	99%		95%	97% 99%	2.47	1.98	2.33 2.47	84%	35
				Other	Microwave oven	86%		95%	86%	which we have a second			No spec	No spec
				• Other	Clothes washer	79%	79%	77% 8	2% 81% 79%				66%	310
	64%	68%	65%	Refrigerators	Media player/recorder	72%			72%	1.91	1.88	1.13 1.91	61%	7
					Dishwasher	71%	70%	64% 6	9% 70% 71%				89%	8
				Air Conditioning	Furnace - Fan	69%	58%	68% 6	9% 76% 69%				Not published	55
					Network equipment	64%		32%	64%	0.68	0.35	0.68	Not published	15
	16%	1.495	15%	Space Heating	Answering machine	62%		73%	62%	0.65	0.78	0.65	No spec	No spec
	8%		1046		Ceiling fan	57%		54%	57%	1.13	1.03	1.13	19%	165
	8%	1196	6%	Water Heating	Central AC	54%	29%	46%	54%	0.57	0.48	0.57	No spec	440
0%					Printer	51%		51%		1.12	0.60	1.12	91%	15
	2001	2005	2009		Garage door opener	48%		41%	48%	0.56	0.46	0.56	No spec	No spec
					Portable fan	48%		62%	48%	0.75	1.00	0.75	No spec	No spec

Figure 2-1. RSW Household View: Dashboard Screen Shot

Device View

The Device View dashboard displays data only for the subset of 21 "high priority" products that were selected at the outset of the project as being of greater importance to utility program managers. The devices can be filtered by fuel type, end use, and utility territory (as in the Household View). Users may also "custom select" the devices they wish to display.

Table 2-3 lists the market indicators in Device View dashboard.

Table 2-3.	RSW	Device	View:	Market	Indicators
------------	-----	--------	-------	--------	------------

		L	EVEL OF DETA	IL
INDICATOR	DESCRIPTION	NATIONAL	CALIFORNIA	IOU Territory
Installed base unit energy consumption	Estimated annual energy consumption of installed units	Х		
Unit energy consumption savings estimates	Estimated savings from Best on Market, ENERGY STAR, or other efficient model types	х		
ENERGY STAR market share	ENERGY STAR models as a percent of new unit shipments	Х		
				continued
Codes and specifications update timeline	Current and future updates to Federal and California Title 20 standards, and ENERGY STAR specifications	х	х	
ENERGY STAR model availability by device price point	ENERGY STAR models as a percent of all models available at retail, by price point	Х		

Figure 2-2 and Figure 2-3 show screen shots of the Device View dashboard market indicators described above.

Figure 2-2. RSW Device View Dashboard Screen Shot: Energy and Code Indicators, Custom Select Control

Select Devices												Devices -	- Custom Select:
Select Territory Amou	All IOI	Js				N	ATIONAL						Audio / Video Receiv
Sort by						0							Clothes Dryer - Electr
Solt by	Territory UEC Savings Estimates	Territory Technical	Installed Base			C Savings Estima	ites	10	ENERGY STAR		nd Specs	Timeline	Clothes Washer
	New unit C&S	Potential Savings	UEC		arket ENERGY		ther 🤻		Market Share		Joth ESTA	Title 20	Compact audio
			12505042				-		verenovenverenoveren		*****		Desktops (non-porta
			kWh Source Not collected	kWh savings	Sour kWh saving	s Sour kWh savings		Source 41701	*12 Source Not published	VEFFF			
Furnace - Fan			Not collected		100	249			Not published	ni inina an		<u>61700</u> 60200	
Oven/Range - Electric			72			127	Efficient com Max Tech	40201					Hot Tub / Spa - Electri Hot water heater - Elec Microwave Oven Monitor
Microwave Oven			70	59			Max Lech	AUSUI	No spec			60800	
Monitor			230	166	41001 14	40801			84%			61900	
Television				2683	41402 42	41403						<u>61400</u> 62000	
Hot water heater - Electric			Not collected	475	42001 2683	42001			1%				rdemon equipment
Clothes Washer			Not collected		40101 284	40102			66%		ad databa	60100	
Clothes Dryer - Electric			Not collected	243	40601 160	土土主			No spec		a	60600	 Oven/Range - Electri Pool pump
Set top bozes	Will be added in Ph	ase II	127	92	41300	Transa and b		-	88%			61300	Refrigerator/freezer
Refrigerator/freezer			Not collected		61	40102 232	Max Tech	40501	76%			60500	Hemgerator/freezer
Stand-alone freezer			Not collected	145	40401 41	40102			44%			60400	Set top boxes
Desktops (non-portable co			183	177	41002 77	41001			21%	a provide a second		61800	Stand-alone freezer
Pool pump		Not collected		2340	41602 1169	Title 20 baseli		Not published	•		61600	☑ Television	
Network equipment		51			25	Title 20 comp	41501	Not published			61500		
Compact audio		105	36	40501				13%	•		61200		
Hot Tub / Spa - Electric			Not collected	900	41101	750	Max Tech	40801	No spec			61100	
Notebooks (portable comp		70 65	58	41002 40901				69%			61000		
Audio / Video Receiver									0%			60900	

Figure 2-3. RSW Device View Dashboard Screen Shot: ENERGY STAR Model Availability by Device Price Point

	Average ESTAR Model		- Low Price Constrain				Nodel h by Price	High Price Constraint		
	Penetr	ation		Price	%ESTAR	Min	Max	Price	%ESTAR	
	Clothes washer	93% U	nder \$500 to \$1500	Under \$500	25%			No constraint		
	Refrigerator/freezer	83%	nder \$400 to \$2500 or tore	Under \$600	36%			No constraint		
Goods	Stand-alone freezer	57%	nder \$300 to \$900 or Iore	Under \$500	32%		~	No constraint		
White	Hot water heater - Electric	5%	nder \$300 to \$700 or Iore	Under \$700	0%		1	No constraint		
	Hot water heater - Gas	20%	nder \$400 to \$1000 or Iore	Under \$600	0%	. <u>.</u>	~	\$1000 or more	0%	
	Pool Pump	36%	nder \$800 to \$800 or Iore	Under \$800	15%		المستر ا	No constraint		
	Desktop (non- portable computer)	2296	nder \$250 to \$1000 or 1ore	No constraint		/	~	\$1000 or more	0%	
onics	Display	50% \$	50 to \$750 or more	No constraint				No constraint		
Electronics	Notebook (portable computer)	44% U	nder \$250 to \$1999	No constraint	3	80		\$1500-\$1999	19%	
	Television	58%	nder \$200 to \$3000 or 1ore	No constraint		~	-	\$2500 or more	24%	

The Device View dashboard also includes a "Device Snapshot" that aggregates most of the market indicators in the RSW for a single device, selected by the user with a drop-down menu. Figure 2-4 shows a screen shot of the Device Snapshot.

Devic	e Snapshot		Select o	levice 🔶	Tele	vision						
Device n	otes:											
Baseline	Energy Use		Source	All IOUs RA	ASS/CLASS	'00	'03	'05	'09	'12	Source	
Installed	Base UEC	230 kWh	30000	HH Penet	ration	N/A	95%	N/A	97%	99%	RASS/	
				HH Satur	ation	N/A	1.98	N/A	2.33	2.47	<u>CLASS</u>	
				ENERGY S	TAR Market	Share	(new u	nit sal	es)	84%	20001	
National	UEC Savings		Source									
Best on M	larket	166 kWh	41402	Price Po	int Availab	ility					50000	
Energy Sta	ar	35 kWh	40001		Price range # N		lodels	% ESTAR				
Other				Overall: Under \$200 to \$3000 or more			297	58%				
Other Typ	e			Low end:	No constra	int				N/A	N/A	
		urs of 1,882 (5.16 ho	urs/day *	High end	\$2500 or m	ore				41	24%	
303 08YS), 1	ENERGY STAR averag	e over all sizes		Notes:							8	
	Current Codes	and Specificatio	ons							Effect	ive Date	Source
US:	N/A											
CA:	Title 20 Section 1	L605.3(v)2: Televi	sions	1/1/13					1/1/13	60104		
ESTAR:	STAR: Television Program Requirements Version 6.1		.1 6/1/13					6/1/13	61401			
	Upcoming Cod	es and Specifica	ations					Exp	ected	Effect	tive Date	Source
US:	N/A											
CA:	Not collected											
ESTAR:	Television Progra	am Requirements	Version 7.0)							7/1/15	61402

Figure 2-4. RSW Device View Dashboard Screen Shot: Device Snapshot

Data Tabs

The three RSW data tabs are:

- > "DATA": Characteristics, energy, and market data for all devices in the RSW
- > "Category Data": Raw data and bar charts for California household energy consumption by end-use category
- > **"Price Point Data"**: Raw data for the ENERGY STAR Availability by Device Price Point section of the Device View dashboard

Figure 2-5 shows a screen shot of the DATA tab.

Figure 2-5. RSW "DATA" Tab Screen Shot

	Device Information						
Adapted from draft 2013 SCE list of energy-using devices			IOU Research Priority		CLASS	RASS	
			Tier 1 = Highest, most data collection. Tier 2 & 3 =			-98 = unclear from source; -99 = N/A (not collected in source)	
Device Name	Device Notes	Device Category	Device Research Priority	Device Fuel	Statewide HH Penetration 2001	Statewide HH Penetration 2003	
Aircleaner		HVAC	Tier 3	Electric		5%	
Answering machine		Office Equipme	100707	Electric		72%	
Aquarium - Lights, pumps		Other	Tier 3	Electric		8%	
Attic fan		HVAC	Tier 3	Electric		6%	
Audio/Video receiver	Includes component audio sys	Entertainment	Tier 1	Electric		-99	
Barbeque - Electric	· · · · · ·	Cooking	Tier 3	Electric		1%	
Barbeque - Gas		Cooking	Tier 3	Gas		6%	
Battery charger	Includes other products with r	Other	Tier 3	Electric		-99	
Beverage cooler	Wine, beer, other	Refrigeration	Tier 3	Electric		-99	
Boiler		HVAC	Tier 2	Gas		1%	
Carbon monoxide detector		Security	Tier 3	Electric		-99	
Ceiling fan		HVAC	Tier 2	Electric		53%	
Cell phone charger		Other	Tier 3	Electric		-99	
Central AC		HVAC	Tier 2	Electric		44%	
Ceramics - Kiln - Electric		Hobbies	Tier 3	Electric		1%	
Ceramics - Kiln - Gas		Hobbies	Tier 3	Gas		0%	
Ceramics - Pottery wheel		Hobbies	Tier 3	Electric		-99	
Clock		Other	Tier 3	Electric		-99	

Source Tabs

The two RSW source tabs are:

- > **"DATA Source #s"**: Identical to the DATA tab, but with cell contents identifying the source numbers for each data point in the DATA tab.
- > **"Source Info"**: Citations for all sources from which RSW data are drawn. Each citation includes the document author, publication date, title, web address, and date accessed.

Figure 2-6 shows a screen shot of the Source Info tab.

Figure 2-6. RSW Source Info Tab Screen Shot

Source ID Sub-sour	c Organization	Date Published	Title	Web Address	Date Accessed
Category Data					
1	EIA	2001, 2005, 2009	Residential Energy Consumption	http://www.eia.gov/consumption/residential/data/2009/	5/27/2014
RASS/CLASS					
10001	KEMA	2003	2003 California Residential Appli	http://websafe.kemainc.com/rass2009/Default.aspx	3/25/2014
10002	KEMA	2009	2009 California Residential Appli	http://websafe.kemainc.com/rass2009/Default.aspx	3/25/2014
10003	KEMA	2012	2012 California Lighting and Appl	https://websafe.kemainc.com/projects62/Default.aspx?tabid=190	3/25/2014
ENERGY STAR M	arket Share				
20001	ENERGY STAR	2012	ENERGY STAR Unit Shipment and	http://www.energystar.gov/ia/partners/downloads/unit shipment data	a/2012 USD Sum
Baseline UEC					
30000	Energy Solutions	2014	DRAFT: Literature Review of Mis	cN/A	
UEC Savings					
40101	ACEEE	2013	Saving Energy and Water through	http://www.aceee.org/files/pdf/white-paper/great-lakes-clothes-wash	4/10/2014
40102	ENERGY STAR	2013	Savings Calculator for ENERGY ST	http://www.energystar.gov/buildings/sites/default/uploads/files/applia	3/12/2014
40201	Energy Efficiency ar	2014	Energy Conservation Standards f	http://www.regulations.gov/#!documentDetail;D=EERE-2014-BT-STD-000	3/11/2014
40301	LBNL & Collaborativ	2010	Potential Impact of Adopting Ma	http://aceee.org/files/proceedings/2010/data/papers/2214.pdf	5/27/2014
40302	ENERGY STAR	2009	Life Cycle Cost Estimate for ENER	http://www.energystar.gov/ia/business/bulk_purchasing/bpsavings_cal	c 3/12/2014
40401	TopTenUSA	2014	Top Ten Freezers	http://www.toptenusa.org/Top-Ten-Freezers	4/11/2014
40501	Lawrence Berkeley	2011	Max Tech and Beyond - Cumulati	http://www.energy.ca.gov/appliances/2013rulemaking/documents/resp	4/11/2014
40601	ENERGY STAR	2014	ENERGY STAR Program Requirem	http://www.energystar.gov/products/specs/sites/products/files/ENERG	Y 4/11/2014
40602	ENERGY STAR	2014	ENERGY STAR Draft 2 Version 1.0	http://www.energystar.gov/products/specs/sites/products/files/ENERG	Y 5/7/2014
40701	ENERGY STAR	2011	2011 Market & Industry Scoping F	http://www.energystar.gov/ia/products/downloads/ENERGY_STAR_Scop	5/7/2014
40801	ACEEE	2013	Miscellaneous Energy Loads in B	http://www.aceee.org/sites/default/files/publications/researchreports/	4/11/2014
40901	Energy Solutions	2006	Consumer Electronics: Market Tr	http://www.etcc-ca.com/sites/default/files/OLD/images/stories/pdf/ET	3/12/2014
41001	ENERGY STAR	2011	Savings Calculator for ENERGY ST	http://www.energystar.gov/ia/business/bulk_purchasing/bpsavings_cal	3/12/2014

Read Me Tab

The Read Me tab provides information about the RSW to help users navigate the dashboard and documentation tabs, and interpret the data.

2.3. Market Indicators

The RSW aggregates data at the device level for eight market indicators. Data collection was focused on secondary research among published sources, but included one primary data collection activity. Detailed information regarding each market indicator appears below, including its definition, methods and sources of data collection, and any notes or assumptions made during the data collection process.

Table 2-4 provides a summary of the market indicators, data collection methods, sources, and period covered.

MARKET INDICATOR	Years Covered	DATA COLLECTION METHOD	Source(s)
Household energy consumption by end-use	2001, 2005, 2009	Secondary	U.S. Energy Information Administration (EIA)
Household penetration and saturation by device	2000, 2003, 2005, 2009, 2012	Secondary	California Lighting and Appliance Saturation Study (CLASS), Residential Appliance Saturation Study (RASS)
ENERGY STAR market share	2012	Secondary	ENERGY STAR Unit Shipment Data
ENERGY STAR estimated annual unit savings	2014	Secondary	ENERGY STAR Data Book
Installed base UEC	Various	Secondary	Energy Solutions
Potential UEC Savings	Various	Secondary	ACEEE 2010 and 2012 proceedings, LBNL Max Tech and Beyond
ENERGY STAR availability by price point	2014	Primary	Retailer websites
Codes and specifications	Various	Secondary	U.S. Department of Energy (DOE) specifications, ENERGY STAR specifications, California Energy Commission's Title 20 specifications

The following eight tables provide a definition, data collection notes, and general comments for each market indicator in the RSW.

Table 2-5. RSW Market Indicator Details: Household Energy Consumption by End-Use

Definition	Percent of California household energy consumption by end-use category for single-family households.
Data collection notes	Data were calculated from the U.S. EIA's Residential Energy Consumption Survey (RECS). Raw data are provided in quadrillion BTU (quads).
Comments	EIA data at the state level provides household consumption for a limited number of end-use categories: air conditioning, refrigerators, space heating, and water heating.

Table 2-6. RSW Market Indicator Details: Household Penetration by Device

Definition	Percent of California households with one or more devices.
Data collection	Data were aggregated and calculated from the California Lighting and Appliance Saturation Study (CLASS) and Residential Appliance Saturation Study (RASS) by querying the online databases. Data were compiled for 2003 and 2009 from the RASS dataset and for 2000, 2005, and 2012 from the CLASS dataset. The project manager for both studies at DNV GL (formerly KEMA) answered questions about interpreting the data.
notes	When calculating penetration, the denominator was the number of households in the territory served by the applicable fuel. Survey respondents who did not answer the question or answered "Don't know" were treated as "no" responses. Penetration could not be estimated when the RSW device definitions were incompatible with the RASS/CLASS definitions.
Comments	None

Table 2-7. RSW Market Indicator Details: Household Saturation by Device

Definition	Average number of devices per California household.
Data collection	Data were aggregated and calculated from the California Lighting and Appliance Saturation Study (CLASS) and Residential Appliance Saturation Study (RASS) by querying the online databases. Data were compiled for 2003 and 2009 from the RASS dataset and for 2000, 2005, and 2012 from the CLASS dataset. The project manager for both studies at DNV GL (formerly KEMA) answered questions about interpreting the data.
notes	When calculating saturation, the total number of devices was calculated and divided by the total number of surveyed households in the territory served by the applicable fuel. Saturation could not be estimated when the RSW device definitions were incompatible with the RASS/CLASS definitions, and when the studies did not include the number of devices per household.
Comments	At the device level, saturation is greater than penetration because some households have more than one unit.

Table 2-8. RSW Market Indicator Details: ENERGY STAR Market Share

Definition	ENERGY STAR models as a percent of new unit shipments.
Data collection notes	Data were drawn from the ENERGY STAR Unit Shipment and Market Penetration Report for 2012. ENERGY STAR publishes the market share, and notes that it is calculated by dividing ENERGY STAR qualified shipments (as reported by ENERGY STAR partners) by total U.S. shipments (as defined by ENERGY STAR).
Comments	Data were collected for all RSW devices listed in the ENERGY STAR Unit Shipment and Market Penetration Report.

Definition	Estimated savings of ENERGY STAR models over baseline models.
Data collection notes	Data were provided directly by ENERGY STAR based on 2014 specifications.
Comments	Data were requested from ENERGY STAR for all devices with an ENERGY STAR specification.

Table 2-9. RSW Market Indicator Details: ENERGY STAR Estimated Unit Energy Savings

Table 2-10. RSW Market Indicator Details: Installed Base Unit Energy Consumption

Definition	Estimated annual energy consumption of installed units.
Data collection notes	Data were provided by Energy Solutions and drawn from their report, Literature Review of Miscellaneous Energy Loads (MELs) in Residential Buildings.
Comments	Device definitions differed between the RSW and the source document for four device types: audio/video receiver, compact audio, network equipment, and set top box. Differences are noted in the RSW DATA tab.

Table 2-11. RSW Market Indicator Details: Unit Energy Consumption Savings Estimates

Definition	Estimated savings from Best on Market or other efficient model types over baseline models.
Data collection notes	Collected for the 21 "high priority" devices. Secondary data collection focused on two sources, LBNL's 2010 Max Tech and Beyond report and ACEEE Summer Study conference proceedings from 2010 and 2012. A third source was consulted for some devices and varied by device type. Savings from other efficient model types were generally collected when Best on Market and ENERGY STAR savings estimates were unavailable.
Comments	None

Table 2-12. RSW Market Indicator Details: Codes and Specifications Update Timeline

Definition	Current and future updates to Federal and California Title 20 standards, and ENERGY STAR specifications.
Data collection notes	Collected for the 21 "high priority" devices. Data were collected on Federal mandatory specifications from the Department of Energy, national voluntary specifications from ENERGY STAR, and the California Energy Commission's mandatory Title 20 specifications.
Comments	No data was collected for upcoming Title 20 standards.

Table 2-13. RSW Market Indicator Details: ENERGY STAR Model Availability by Device Price Point

Definition	ENERGY STAR models as a percent of all models available at retail, by price point.
Data collection notes	 This task was the only primary data collected for the RSW. Data were collected for 10 devices (6 appliances, 4 electronics): clothes washer, refrigerator/freezer, and stand-alone freezer, hot water heater – electric, hot water heater – gas, pool pump, desktop, display, notebook, and television. Data collection was conducted in February 2014. Appliance data were drawn from the Sears website and electronics data were drawn from the Best Buy website, the two top retailers in each device category. Pool pump data were drawn from the Leslie's Pool Supply website. Price points were drawn from the price ranges appearing on retailer websites.
Comments	Data were only collected on "high priority" devices sold through retail channels and in which online information included ENERGY STAR qualification status for each model. Retailers did not list ENERGY STAR status for devices with few qualified ENERGY STAR models, for example small network equipment, set top boxes, and audio/video equipment. As a result, these devices could not be included in the price point data.

2.4. Sources

The list below includes all the sources from which the RSW data have been drawn.

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3. Research Approach and Activities

The project team developed the RSW as a *MS Excel* workbook with a "dashboard" interface. The RSW was developed through close collaboration between Research Into Action and the California IOU team. The process of designing the RSW included:

- > **Identifying the devices and market indicators.** Working from a list of household energy using devices provided by PG&E, the project team refined this list to align with device definitions in key data sources such as the Energy Solutions Miscellaneous Energy Loads report and ENERGY STAR specifications. The IOU team provided feedback on a draft list of market indicators useful for program planning, and the final list was developed based on this feedback and data availability.
- > Assessing user requirements for the dashboard. The project team worked with the IOU team to understand the types of questions they would like to answer using the dashboard. The project team also consulted the LSW developers and users to understand how they used the workbook.
- > **Building the Excel workbook.** Based on the market indicators and dashboard user requirements, the project team drafted the workbook and collected data using the sources described above.
- Verifying data. To ensure data accuracy, a second team member verified all the data collected. Where possible, data was provided or verified by the source author: ENERGY STAR provided ENERGY STAR savings data, DNV GL answered questions about the RASS and CLASS data, and Energy Solutions verified the installed base UEC estimates.
- Conducting user interface testing with stakeholders. The project team conducted user interface testing sessions with 15 members of the statewide IOU teams, observing as they interacted with the dashboard. Testers provided suggestions for how to clarify information presentation and suggestions for additional market indicators and comparisons. Based on these testing sessions, the team refined the dashboard and developed a list of potential next steps.
- > **Presenting the dashboard.** The project team presented the final dashboard to stakeholders in a webinar and provided additional support to dashboard users.

4. Next Steps

In addition to regular updates (at least once every two years), there are several possible next steps for the Residential Solutions Workbook. Utility and Research Into Action staff all suggested ways to increase the tool's functionality. Table 4-1 describes each potential next step and Research Into Action's assessment of the level of effort required (low, moderate, high).

Table 4-1. Residential Solutions Workbook Phase I: Next Steps

ADD DATA Add territory-level potential data from Navigant, 2013 California Energy Efficiency Low	
Potential and Goals Study (2014)	
The Navigant energy savings estimates are at the device and utility territory level. These data were not in the RSW Phase I scope of work, but a placeholder was created in the Device View tab of the dashboard. This task activity would include working with Navigant to obtain the relevant inputs and modify the dashboard accordingly. Complexities include documenting the various sources of the unit-level savings estimates, updating the data and source tabs, and revising the dashboard's Excel programming to allow for the additional sort options.	
Add baseline energy consumption data from Energy Solutions' code case reports. Moderate	
Energy Solutions (and possibly other consultants) developed these reports for the IOUs. Baseline data could be extracted and added to the RSW.	
Add Title 20 energy savings requirements and estimates. Moderate	
Program managers need to stay informed about upcoming code requirements and the potential energy savings from codes and standards. The RSW v1.0 includes a timeline of future codes and standards changes at the federal and state levels, and for ENERGY STAR. Energy savings information related to codes and standards could be added to the RSW. This would require additional secondary and possibly primary source research to determine the savings requirements and savings estimate associated with each code and/or standard.	
Expand data collection to additional devices. Moderate	
In developing the RSW v1.0, the team selected 21 "high priority" devices on which to collect data of greater depth, including a literature review to identify potential unit energy savings, upcoming codes and standards changes, and the retail availability of efficient devices by price point. These metrics could be collected for additional devices. This activity would include data collection and limited revisions to the Excel programming to display the additional data on the Device View dashboard.	
Add characteristics of the installed base. Moderate	
RASS and CLASS contain some variables on the characteristics of devices in the installed base, for example, efficiency level and age. These characteristics could be added to the RSW. This activity would involve reviewing the available data in RASS and CLASS, selecting the metrics to add to the RSW, and redesigning and reprogramming the dashboard to accommodate the new data.	
cont	tinued

Αςτινιτγ	LEVEL OF EFFORT
Add ENERGY STAR penetration data for California.	High
ENERGY STAR publishes its unit shipment data at the national level and state-level data may be available for some devices. This activity would require working with ENERGY STAR to identify and obtain state-level data for California, and updating the RSW to accommodate data of both types.	
Compare federal and California efficiency standards, identifying where California leads.	High
The specification data in the RSW v1.0 are limited to a timeline of upcoming changes. Additional data regarding the relative stringency of federal v. California standards could be collected (and potentially added) to the next version of the RSW.	
Add ENERGY STAR penetration data from alternative sources.	High
ENERGY STAR publishes its unit shipment (new unit sales penetration) data annually and is between one and two years behind the most current sales. For example, as of May 2014, the most current unit penetration data available from ENERGY STAR date to 2012. Alternate sources could be sought to update (and compare with) data from ENERGY STAR. For example, Gartner's PC data includes a variable for ENERGY STAR qualification. This activity would require sourcing, purchasing, and analyzing data for each device, as well as updating the RSW.	
Add market indicator: new unit sales.	High
A useful metric for program managers is the annual volume of new unit sales. This metric could be added to the RSW for all or a selection of devices. The data would need to be sourced and (likely) purchased. The addition of new unit sales would require the RSW to be updated annually at a minimum due to the variability in this metric.	
Add market indicator: sales trends.	High
Utilities are concerned with both sales volume and potential growth (and decline). The RSW v1.0 does not include a metric for trends in unit sales. This could be added and would require sourcing the data for each device and redesigning and reprogramming the dashboard to accommodate it.	
Add market indicator: qualitative market characteristics.	High
The RSW displays primarily quantitative metrics. Additional market indicators related to market characteristics (for example, market barriers or supply chain structure) are important to utilities as they move into the next program cycle. These indicators could be added to the RSW, and would require either creation of a new dashboard or the development of an alternate approach to displaying these qualitative data.	
Add market indicator: efficiency of high-end and low-end "baskets of goods" following the Consumer Price Index model.	High
The CPI tracks changes in the prices of a "basket" of representative goods. The same model could be used to track the efficiency of new devices, with the creation of separate baskets for goods at high and low price points. This activity would produce a market indicator that could be used to measure market transformation over time, and would allow program managers to compare the efficiency of high vs. low-priced devices. The activity would require the development of the device "baskets" and a methodology for data collection and analysis. Periodic updates would also be necessary to deliver on the potential of the metric.	
	continue

ΑCTIVITY

ADD DISPLAY OPTIONS

New Research Questions

Allow users to compare data by utility territory.

The RSW v1.0 allows users to view data at the utility territory level for only one utility at a time. A dashboard could be created to allow users to view data for multiple territories simultaneously. This new view would facilitate comparisons across utility territories, for example, of device penetration or potential savings. This activity would be focused on the design and programming of a new dashboard. No new data collection is anticipated.

Allow users to view all water-consuming devices, regardless of fuel type.

The RSW v1.0 requires the user to select a fuel type (gas or electric) and shows only devices for one fuel type at a time – users cannot view all devices simultaneously. A new dashboard could be created to allow users to view all water-consuming devices (for example, gas and electric water heaters, clothes washers, etc.). This activity would be focused on the design and programming of a new dashboard. No new data collection is anticipated.

New Research Questions	
What proportion of households with pools heat them with gas?	Moderate
The RASS and CLASS datasets include a wealth of data on California households. The RSW v1.0 draws on just two of the many variables: device-level penetration and saturation. These data sets can be used to answer additional research questions regarding the California installed base, like the one noted above, and others. This activity could also include incorporating the findings into the next revision of the RSW.	
How much household energy consumption is accounted for in the identified device categories?	High
The RSW v1.0 includes 132 plug load devices (excluding lighting). Additional research could be conducted to determine the proportion of household energy use accounted for by the devices in the RSW, and to identify any energy-using devices not currently included. This activity could also include incorporating the findings into the next revision of the RSW.	
Are there other sources of penetration and saturation data that can be used to supplement RASS and CLASS?	High
RASS and CLASS lack household-level data for some devices in the RSW. Other sources could be sought to make the penetration and saturation data more complete. For example, the Appliance Recycling Program evaluations could provide another source of data on refrigerator penetration/saturation. The complexities of this activity including sourcing the additional data and revising the dashboard design to accommodate penetration and saturation data from multiple sources.	
What is the relationship between household income and the price point and efficiency of a household's devices?	High
The 2012 CLASS study includes household income data and device efficiency levels. A third-party marketing database (available for purchase at a reasonable cost) includes data from the 1990s regarding household characteristics and plug load purchases (including the	

third-party marketing database (available for purchase at a reasonable cost) includes data from the 1990s regarding household characteristics and plug load purchases (including the device purchase price). These two data sets could be used to delve further into the relationship between household income, device efficiency, and device price point. A study addressing these questions was presented by Research Into Action in a separate scope of work in Q1 2014 but not funded. Moderate

LEVEL OF EFFORT

Moderate

continued

Αςτινιτγ	LEVEL OF EFFORT
DISSEMINATION, UPDATES, AND VERSION CONTROL	
Provide small-group virtual trainings to introduce utility staff to the RSW.	Low
A series of virtual trainings with utility staff could be held to demonstrate the RSW and answer questions. These could be conducted using free web conferencing software and are anticipated to last 30-60 minutes.	
Develop and plan for scheduled updates to ensure that the RSW remains relevant.	Low
The market indicators in the RSW will need to be updated on an annual basis, at a minimum. A regular update schedule and procedure could be established such that the RSW remains relevant to users.	
Put the RSW online.	High
The RSW could potentially be accessed online, rather than downloaded and opened as a desktop Excel file. This could be accomplished by employing the capabilities of Office 2013 or by recreating the dashboards using web-based software. These options would have varying costs but share the advantage of improved version control.	