

**Green Building  
Studio™  
AEC Design  
Practice Study 2004**

**Final Report**



Prepared for:

**Pacific Gas & Electric  
Savings By Design Program**

*with the assistance of:*

***McGraw-Hill Construction,  
Autodesk,  
and  
Bentley Systems***

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**August 10, 2004**



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## Appendix

Questionnaire (web-based survey instrument)



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## INTRODUCTION

This report contains a detailed statistical analysis of the results of the **Green Building Studio AEC Design Practice Study 2004** web survey conducted between May 24 and June 30, 2004. GeoPraxis conducted the survey and a large portion was funded by California utility customers under the auspices of Pacific Gas & Electric Company (Savings By Design Program<sup>1</sup>) and the California Public Utility Commission. Significant additional support and assistance was provided by McGraw-Hill Construction, Autodesk, and Bentley Systems. The survey was completed using the Vista™ Survey System (<http://ds2.vanguardsw.com/survey/>).<sup>2</sup>

The results analysis includes answers from all 687 respondents who took the survey in the 38-day period from Monday, May 24, 2004 to Wednesday, June 30, 2004 inclusive.

## REPORT CONTENTS

This report is divided into three sections:

- Introduction
- Results Analysis
- Notes

The Introduction (this section) contains an overview of the report structure. The Results Analysis section contains a summary and statistical analysis of the results to each question in the survey. The Notes section contains definitions of key terms and tips on how to interpret the results.

In the Appendix, the original web-based survey instrument lists all the questions in the online Questionnaire. This is provided as a reference to help in the interpretation of the results.

## Confidence Intervals

Wherever possible, results are presented with an indication of the accuracy of the results. Usually this is presented in the form of a confidence interval. It is important when reviewing survey results to make sure that any conclusions that may be drawn should be based only on statistically significant results.

## Correlation Analysis

In preparing the results analysis, the Vista™ report generator has examined all questions in pairs to see if there are any correlations between answers. Whenever a significant correlation is found, it is noted. This information can be valuable in determining what demographic or tool use characteristics tend to drive key measures such as overall satisfaction.

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<sup>1</sup> The Savings By Design Program encourages high-performance nonresidential building design and construction and is sponsored by California's four investor-owned utilities under the auspices of the California Public Utilities Commission.

<sup>2</sup> Report format © Copyright 2004, Vanguard Software Corporation. All rights reserved.

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## RESULTS ANALYSIS

Survey Name:

Green Building Studio AEC Design Practice Study 2004 (Vista: "GBS Survey Final")

Start date: Monday, May 24, 2004

End date: Wednesday, June 30, 2004

Number of respondents: 687

Filter: Include all respondent's answers.

Survey Introduction:

i)



**Welcome to the Green Building Studio web survey.**

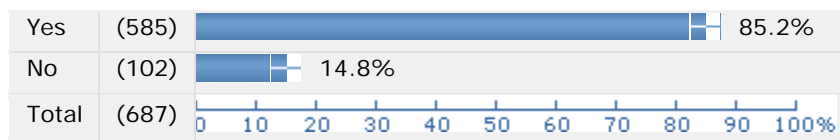
Your valuable insight will assist us as well as our industry partners, McGraw-Hill Construction, Autodesk, and Bentley design better solutions to meet your business needs. If you are eligible and complete this survey you will be entered into our sweepstakes for an [Apple iPod mini](#).

A large portion of this survey is funded by California utility customers under the auspices of Pacific Gas & Electric Company and the California Public Utility Commission.

By clicking the Next button below you agree you have read and understand the sweepstakes rules at the link below.

1) Does your firm assist in the design of buildings or building interiors?

[Filter](#)



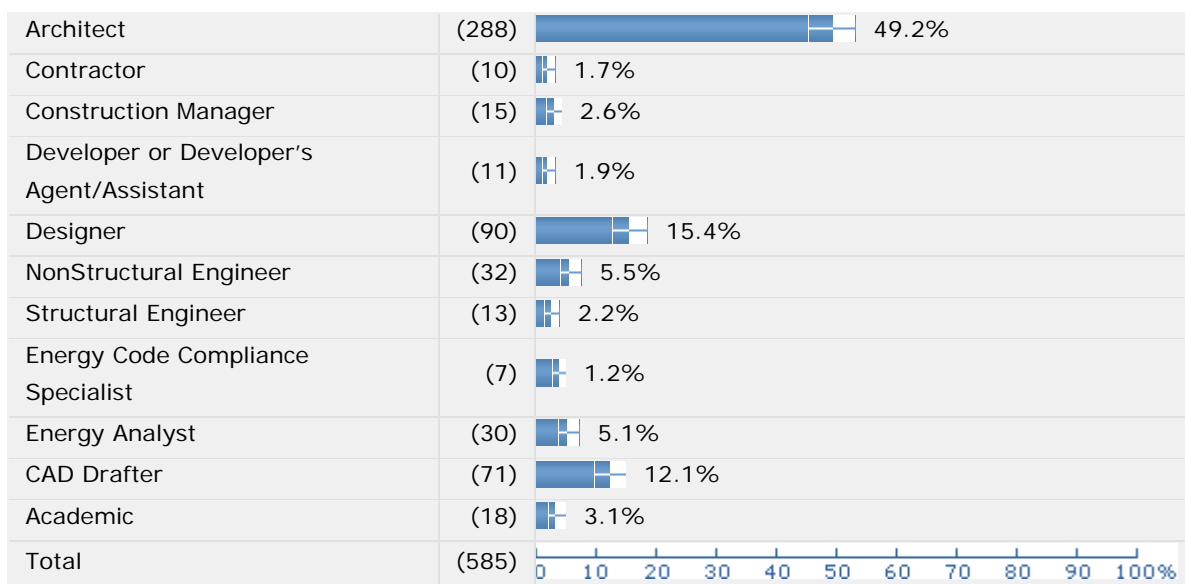
Confidence: +/-2.7%

ii) Go to question v if question 1 is No

2) About yourself and your firm.

2a) Which of these best characterizes your primary work responsibility?

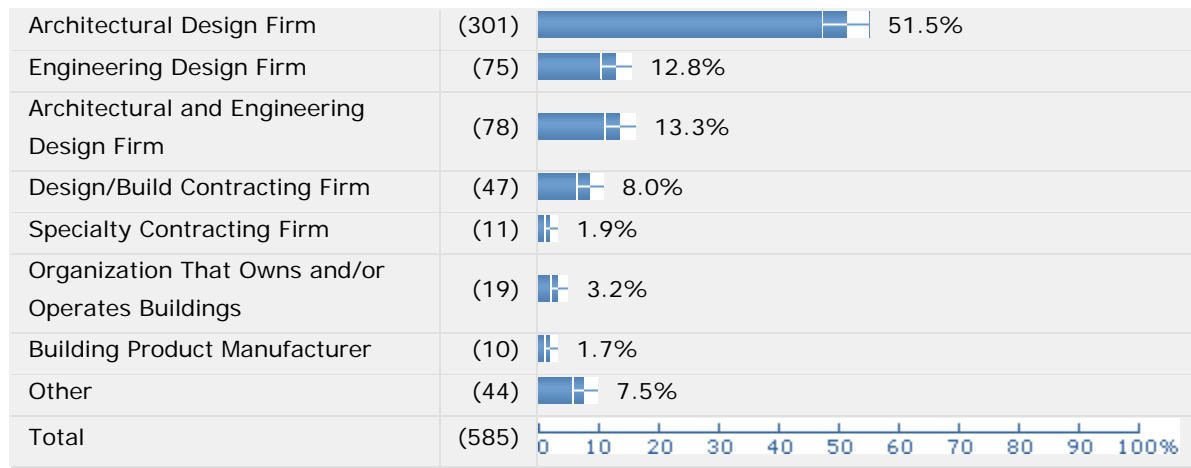
[Filter](#)



Confidence: +/-4.1%

2b) Which of these best characterizes the type of firm you work in?

[Filter](#)

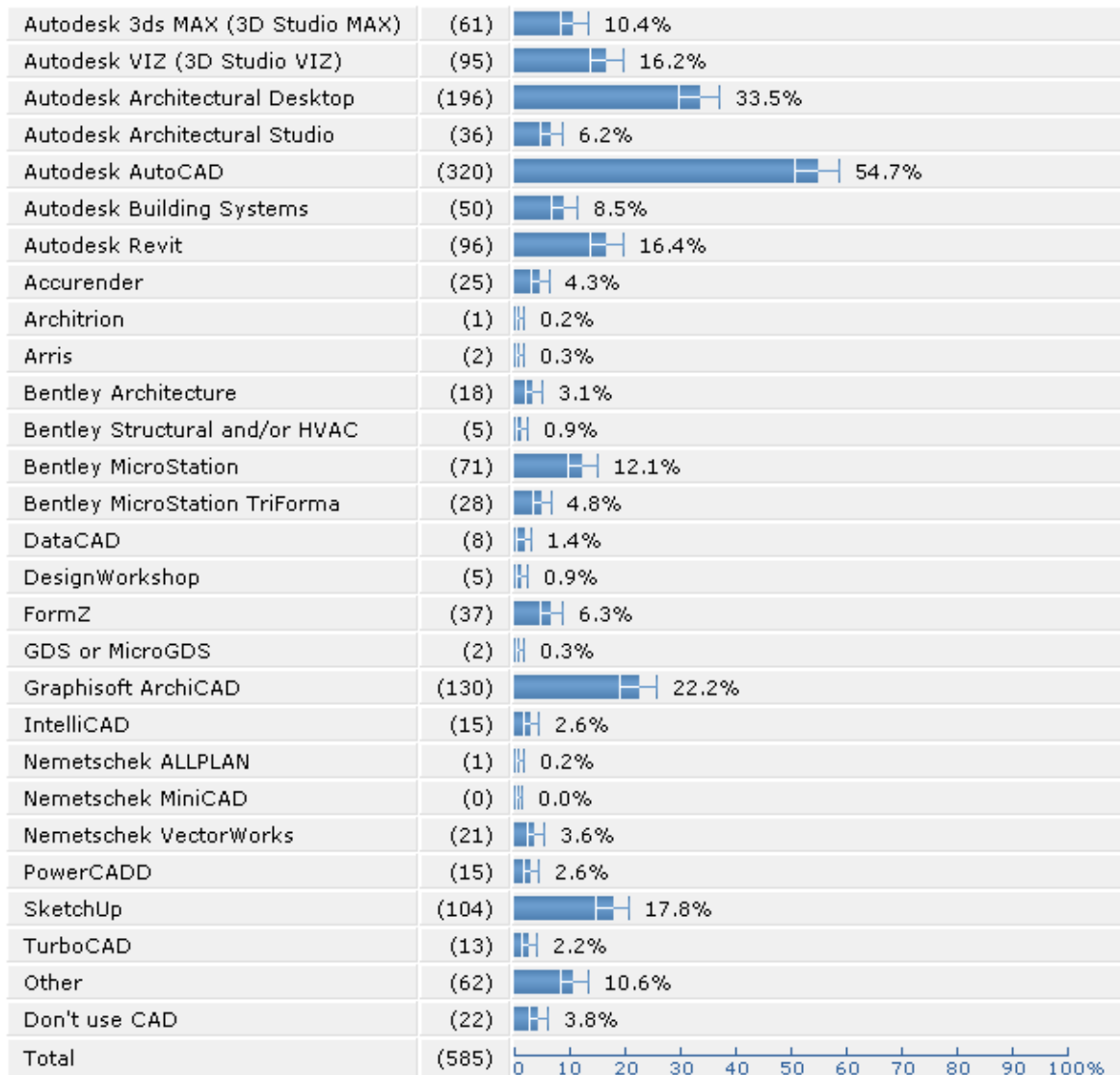


Confidence: +/-4.1%



3) Indicate all CAD tools currently *used* by yourself.

[Filter](#)



Confidence: +/-4.0%

iii) Go to question 12 if question 3 is Don't use CAD

4) **2D-CAD drawing and drafting.** We want to know which application you use most frequently for developing 2D drawings. Please include 2D derived drawings from 3D drawings or models.

4a) Select the application you use most frequently for 2D drawings.

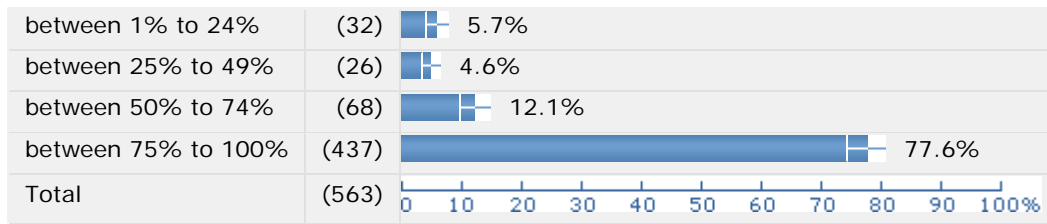
[Filter](#)

Autodesk 3ds MAX (3D Studio MAX)	(0)	0.0%
Autodesk VIZ (3D Studio VIZ)	(0)	0.0%
Autodesk Architectural Desktop	(96)	17.1%
Autodesk Architectural Studio	(3)	0.5%
Autodesk AutoCAD	(204)	36.2%
Autodesk Building Systems	(25)	4.4%
Autodesk Revit	(35)	6.2%
Accrender	(0)	0.0%
Architron	(3)	0.5%
Arris	(0)	0.0%
Bentley Architecture	(6)	1.1%
Bentley Structural and/or HVAC	(1)	0.2%
Bentley MicroStation	(30)	5.3%
Bentley MicroStation TriForma	(8)	1.4%
DataCAD	(6)	1.1%
DesignWorkshop	(3)	0.5%
FormZ	(1)	0.2%
GDS or MicroGDS	(1)	0.2%
Graphisoft ArchiCAD	(100)	17.8%
IntelliCAD	(3)	0.5%
Nemetschek ALLPLAN	(0)	0.0%
Nemetschek MiniCAD	(0)	0.0%
Nemetschek VectorWorks	(13)	2.3%
PowerCADD	(4)	0.7%
SketchUp	(3)	0.5%
TurboCAD	(3)	0.5%
Other	(15)	2.7%
Total	(563)	0 10 20 30 40 50 60 70 80 90 100%

Confidence: +/-4.0%

5) What % of projects do you use [Q4a] for 2D drawings?

[Filter](#)

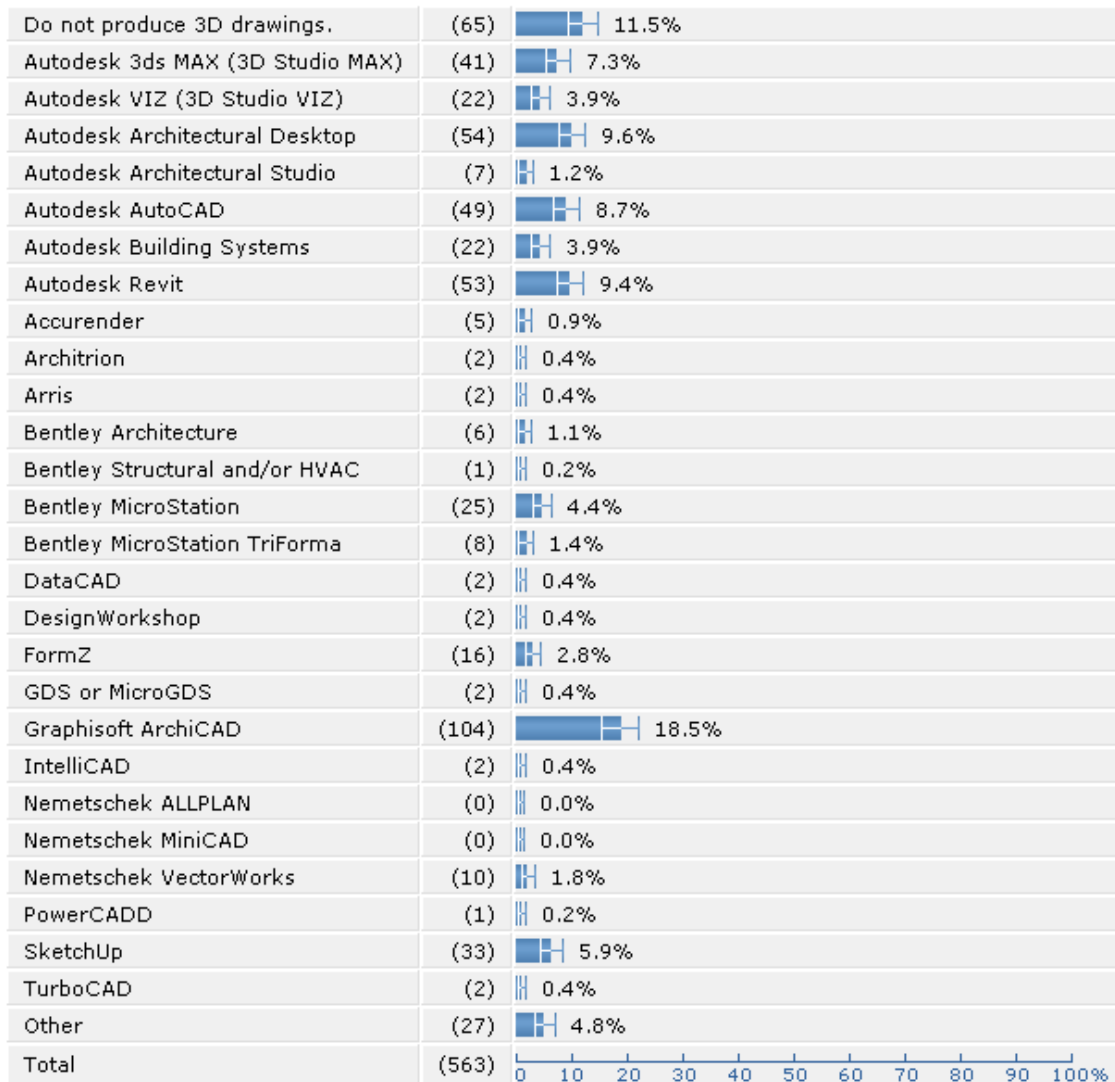


Confidence: +/-3.4%

- 6) **3D-CAD drawings, images, and renderings.** We want to know which application you use most frequently for specifically developing 3D drawings, images, or renderings *not* 3D models or Building Information Models (BIM).

6a) Select the application you use most frequently for 3D drawings.

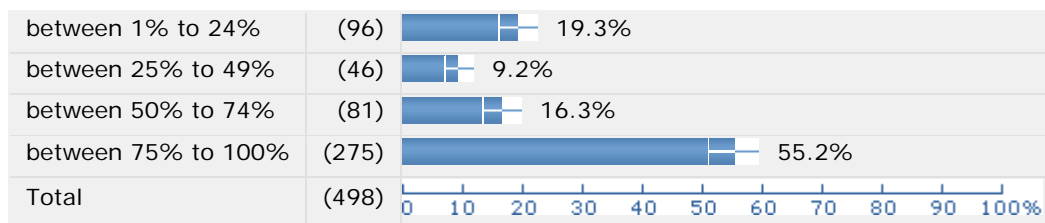
[Filter](#)



Confidence: +/-3.2%

- 7) What % of projects do you use [Q6a] for 3D drawings, images, or renderings not models or BIM?

[Filter](#)



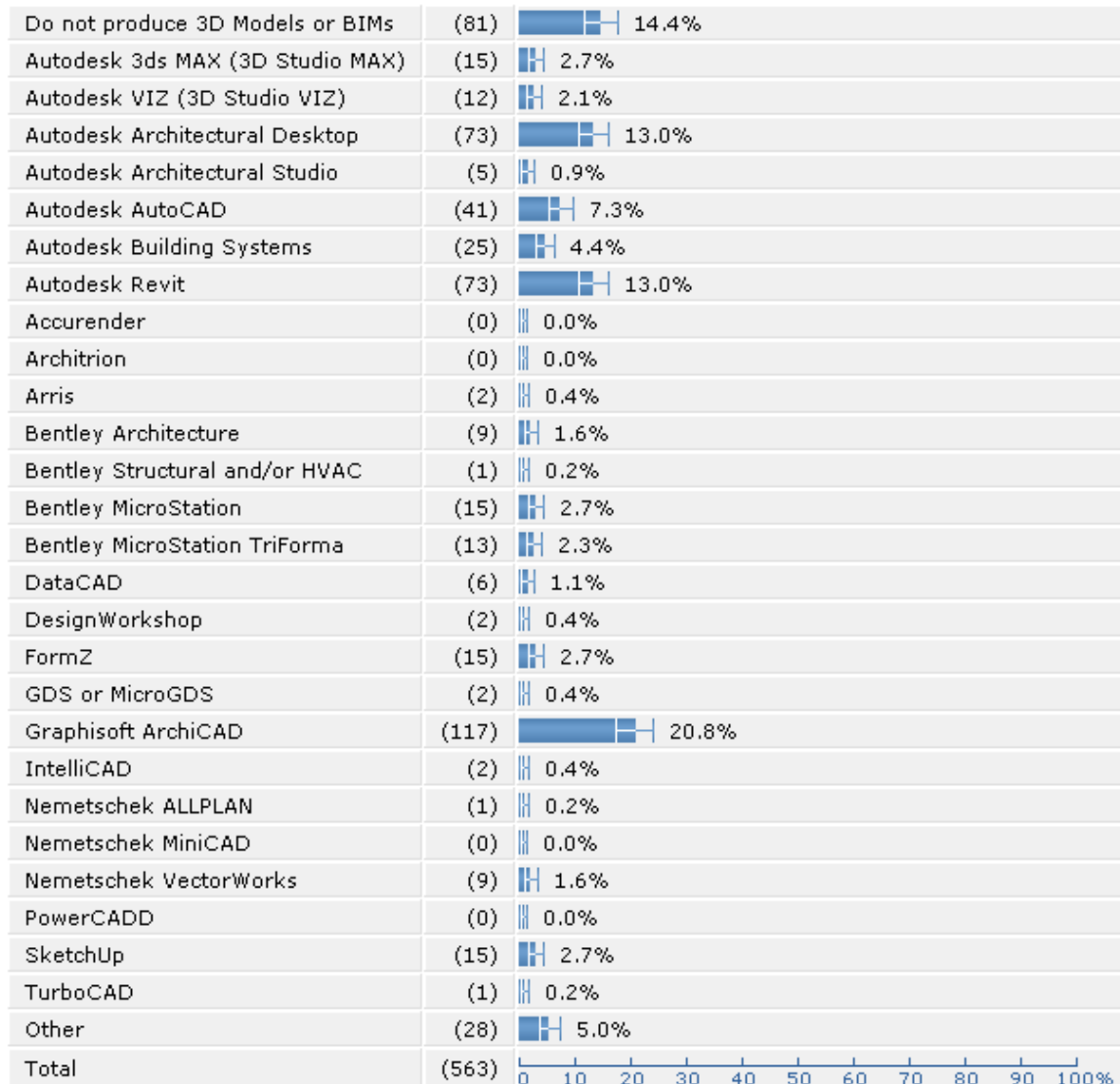
Confidence: +/-4.4%

This question is asked if the answer to question 6a is *Autodesk 3ds MAX (3D Studio MAX)* or *Autodesk VIZ (3D Studio VIZ)* or *Autodesk Architectural Desktop* or *Autodesk Architectural Studio* or *Autodesk AutoCAD* or *Autodesk Building Systems* or *Autodesk Revit* or *Accrender* or *Architron* or *Arris* or *Bentley Architecture* or *Bentley Structural and/or HVAC* or *Bentley MicroStation* or *Bentley MicroStation TriForma* or *DataCAD* or *DesignWorkshop* or *FormZ* or *GDS* or *MicroGDS* or *Graphisoft ArchiCAD* or *IntelliCAD* or *Nemetschek ALLPLAN* or *Nemetschek MiniCAD* or *Nemetschek VectorWorks* or *PowerCADD* or *SketchUp* or *TurboCAD* or *Other*.

- 8) **3D-CAD modeling and Building Information Models (BIM).** We want to know which application you use most frequently for developing 3D models or BIMs.

8a) Select the application you use most frequently for 3D models or BIM.

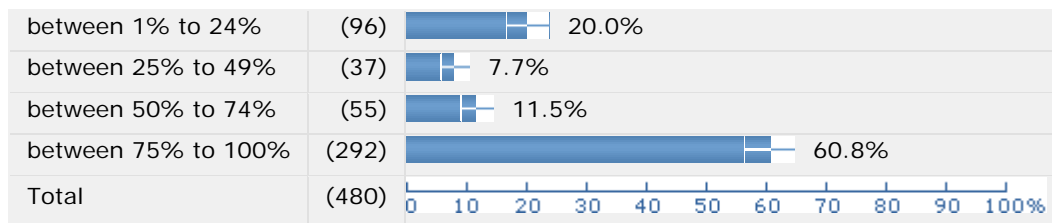
[Filter](#)



Confidence: +/-3.4%

- 9) What % of projects do you use [Q8a] for 3D models or BIM?

[Filter](#)



Confidence: +/-4.4%

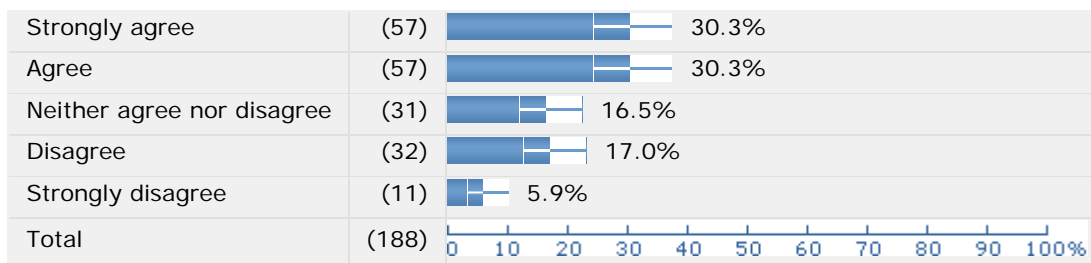
This question is asked if the answer to question 8a is *Autodesk 3ds MAX (3D Studio MAX)* or *Autodesk VIZ (3D Studio VIZ)* or *Autodesk Architectural Desktop* or *Autodesk Architectural Studio* or *Autodesk AutoCAD* or *Autodesk Building Systems* or *Autodesk Revit* or *Accurender* or *Architron* or *Arris* or *Bentley Architecture* or *Bentley Structural and/or HVAC* or *Bentley MicroStation* or *Bentley MicroStation TriForma* or *DataCAD* or *DesignWorkshop* or *FormZ* or *GDS* or *MicroGDS* or *Graphisoft ArchiCAD* or *IntelliCAD* or *Nemetschek ALLPLAN* or *Nemetschek MiniCAD* or *Nemetschek VectorWorks* or *PowerCADD* or *SketchUp* or *TurboCAD* or *Other*.

10) Please indicate the extent to which you agree with the reasons you don't use [Q8a] more often:

This question is asked if the answer to question 9 is *between 1% to 24%* or *between 25% to 49%* or *between 50% to 74%*.

10a) Our clients want 2D-CAD(AutoCAD, DWG) files

[Filter](#)



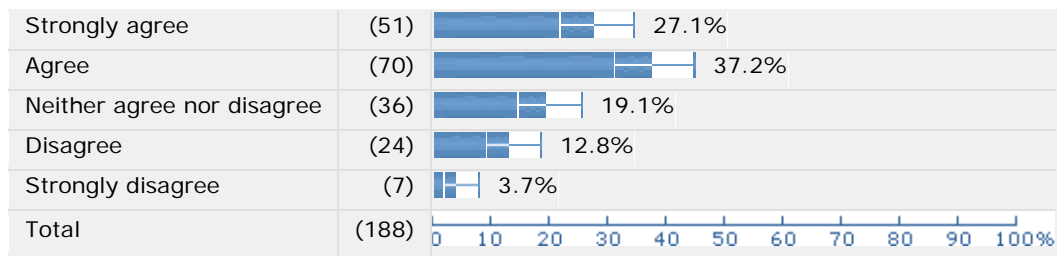
Confidence: +/-6.5% Average Score: 2.38

Correlation (0.66) found between this question and Q10b (*Other team members want 2D drawings (AutoCAD, DWG)*).

Correlation (0.26) found between this question and Q11b (*If clients asked me to use it*).

10b) Other team members want 2D drawings (AutoCAD, DWG)

[Filter](#)



Confidence: +/-6.8%    Average Score: 2.29

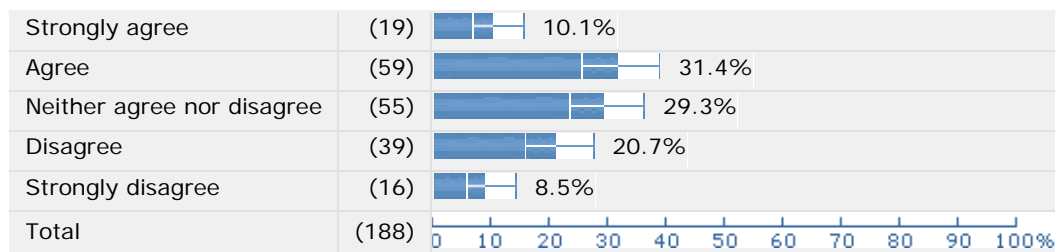
Correlation (0.66) found between this question and Q10a (*Our clients want 2D-CAD(AutoCAD, DWG) files*).

Correlation (0.32) found between this question and Q11c (*If team members asked for it.*).

Correlation (-0.30) found between this question and Q29 (*When your firm approaches team member firms for whole building energy analysis, do you offer to prov...*).

10c) [Q10] does not do everything I need it to do

[Filter](#)

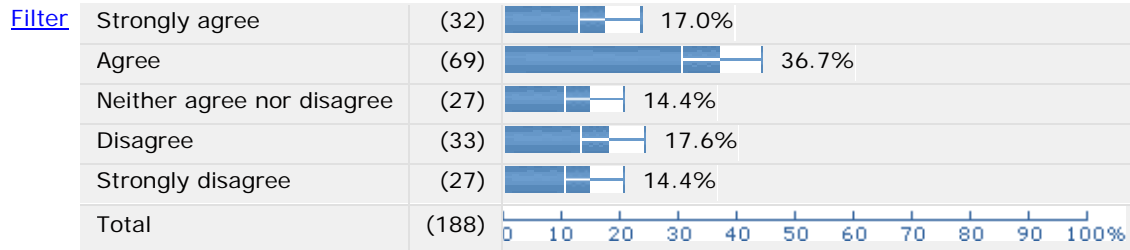


Confidence: +/-6.6%    Average Score: 2.86

Correlation (-0.26) found between this question and Q29 (*When your firm approaches team member firms for whole building energy analysis, do you offer to prov...*).



10d) Not as skilled in it as I need to be.



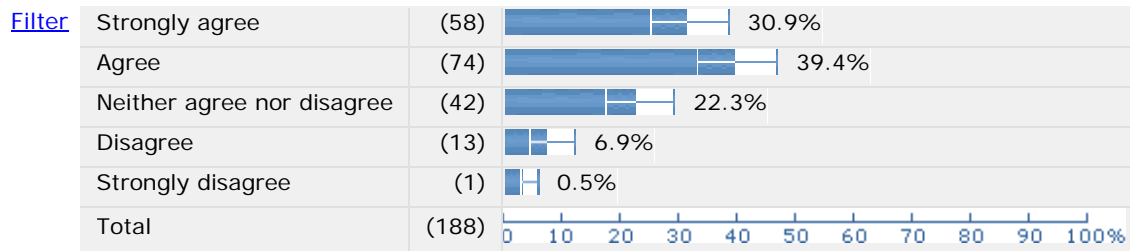
Confidence: +/-6.8%    Average Score: 2.76

Correlation (0.63) found between this question and Q11d (*If I was more skilled in using it*).

11) Please indicate the extent to which you agree with the items that would cause you to use [Q8a] more:

This question is asked if the answer to question 9 is *between 1% to 24%* or *between 25% to 49%* or *between 50% to 74%*.

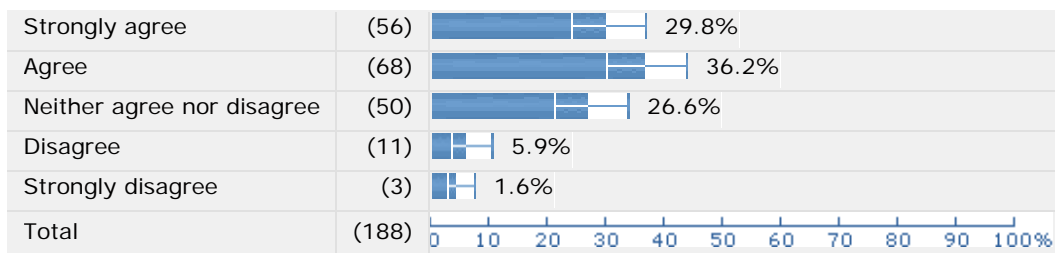
11a) If [Q10] did everything I needed I would use it all the time.



Confidence: +/-6.9%    Average Score: 2.07

11b) If clients asked me to use it

[Filter](#)



Confidence: +/-6.8%    Average Score: 2.13

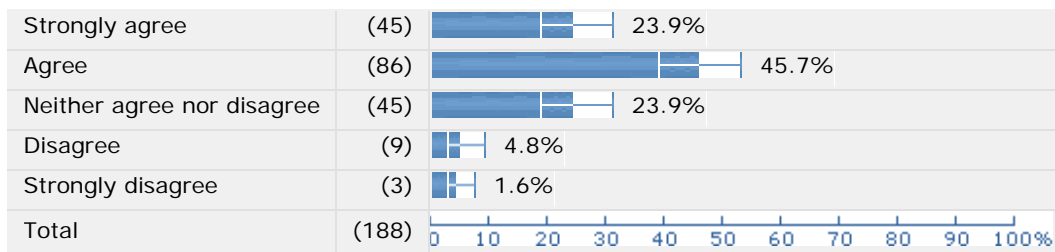
Correlation (0.26) found between this question and Q10a (*Our clients want 2D-CAD(AutoCAD, DWG) files*).

Correlation (0.68) found between this question and Q11c (*If team members asked for it*).

Correlation (0.28) found between this question and Q11d (*If I was more skilled in using it*).

11c) If team members asked for it.

[Filter](#)



Confidence: +/-7.0%    Average Score: 2.14

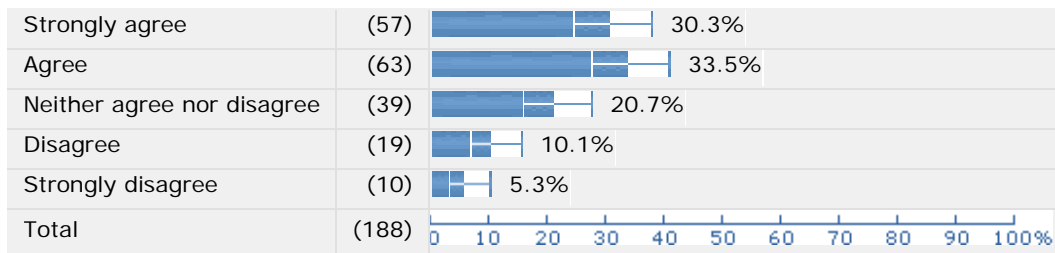
Correlation (0.32) found between this question and Q10b (*Other team members want 2D drawings (AutoCAD, DWG)*).

Correlation (0.68) found between this question and Q11b (*If clients asked me to use it*).

Correlation (0.30) found between this question and Q11d (*If I was more skilled in using it*).

11d) If I was more skilled in using it

[Filter](#)



Confidence: +/-6.7%    Average Score: 2.27

Correlation (0.63) found between this question and Q10d (*Not as skilled in it as I need to be.*).

Correlation (0.28) found between this question and Q11b (*If clients asked me to use it*).

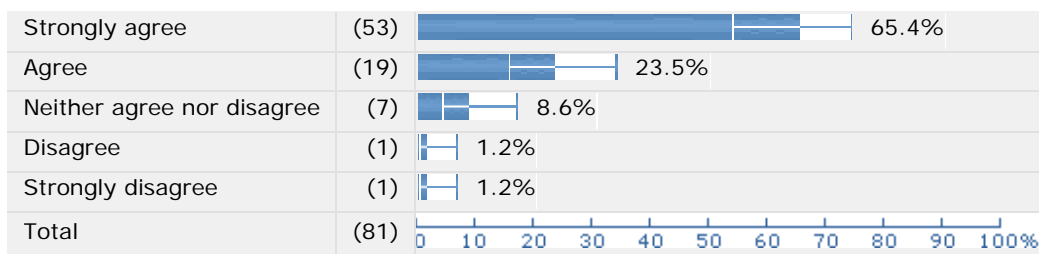
Correlation (0.30) found between this question and Q11c (*If team members asked for it.*).

12) Please indicate the extent to which you agree with the following statements on why you don't use 3D modeling or BIM tools:

This question is asked if the answer to question 8a is *Do not produce 3D Models or BIMs*.

12a) Client and/or team members require 2D drawings (AutoCAD, DWG)

[Filter](#)



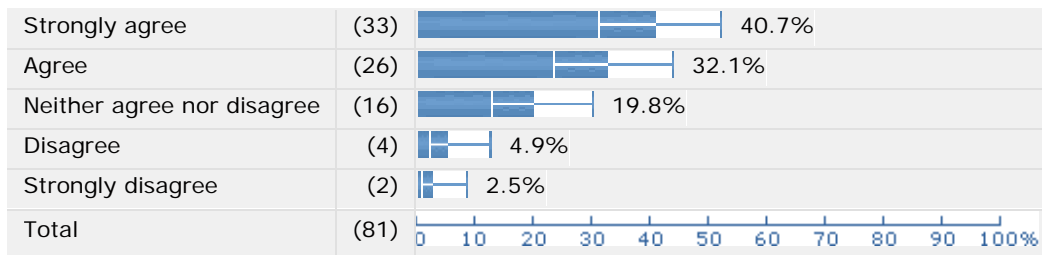
Confidence: +/-10.3%    Average Score: 1.49

Correlation (0.29) found between this question and Q12d (*They don't fit my needs*).

Correlation (-0.27) found between this question and Q13b (*I learn from a colleague that they see large productivity gains in using 3D modeling and BIM software*).

12b) Significant investment to purchase and train (learn) new tool.

[Filter](#)



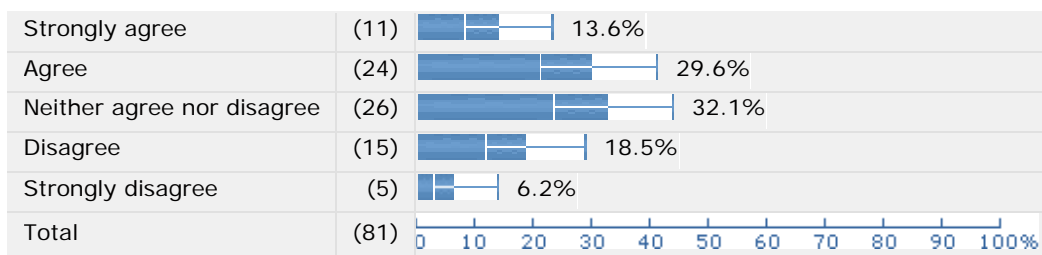
Confidence: +/-10.6%    Average Score: 1.96

Correlation (0.56) found between this question and Q12c (*Too busy to switch*).

Correlation (0.31) found between this question and Q13c (*It allows me and my team to be more productive*).

12c) Too busy to switch

[Filter](#)

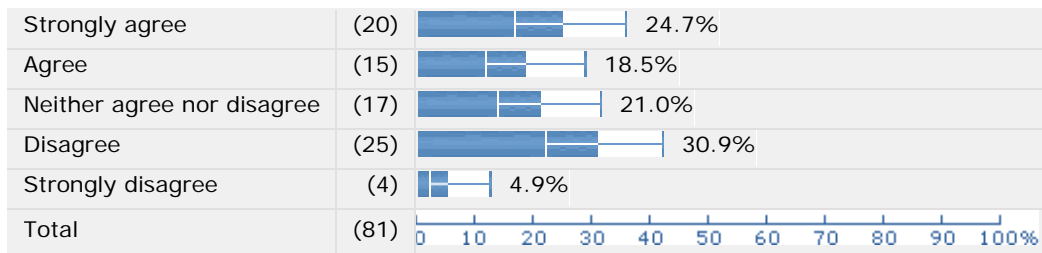


Confidence: +/-10.1%    Average Score: 2.74

Correlation (0.56) found between this question and Q12b (*Significant investment to purchase and train (learn) new tool.*).

12d) They don't fit my needs

[Filter](#)



Confidence: +/-10.0%    Average Score: 2.73

Correlation (0.29) found between this question and Q12a (*Client and/or team members require 2D drawings (AutoCAD, DWG)*).

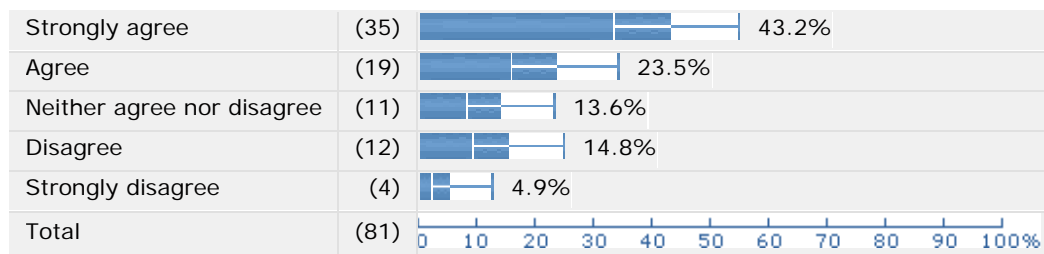
Correlation (-0.26) found between this question and Q21i (*Too much paperwork*).

- 13) Please indicate the extent to which you agree with the following statements on what would cause you to do 3D modeling or BIM:

This question is asked if the answer to question 8a is *Do not produce 3D Models or BIMs*.

- 13a) Client requires that I use 3D modeling or BIM software

[Filter](#)



Confidence: +/-10.7%    Average Score: 2.15

Correlation (0.58) found between this question and Q13b (*I learn from a colleague that they see large productivity gains in using 3D modeling and BIM software*).

Correlation (0.42) found between this question and Q13c (*It allows me and my team to be more productive*).

Correlation (0.44) found between this question and Q13d (*Team members give me discounts for using 3D modeling and BIM tools and providing them with those mod...*).

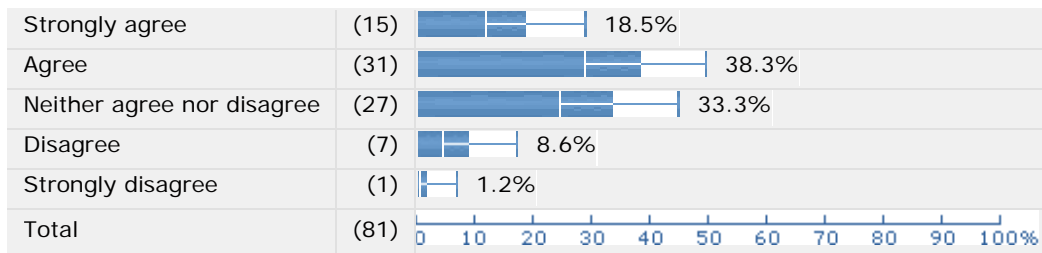
Correlation (0.27) found between this question and Q21d (*Not comfortable with new ideas or technologies*).

Correlation (0.28) found between this question and Q21e (*Required analyses too complicated*).

Correlation (0.29) found between this question and Q21g (*Don't know*).

Correlation (-0.28) found between this question and Q21h (*Sustainable design not seen as a barrier*).

13b) I learn from a colleague that they see large productivity gains in using 3D modeling and BIM software  
[Filter](#)



Confidence: +/-10.5%    Average Score: 2.36

Correlation (-0.27) found between this question and Q12a (*Client and/or team members require 2D drawings (AutoCAD, DWG)*).

Correlation (0.58) found between this question and Q13a (*Client requires that I use 3D modeling or BIM software*).

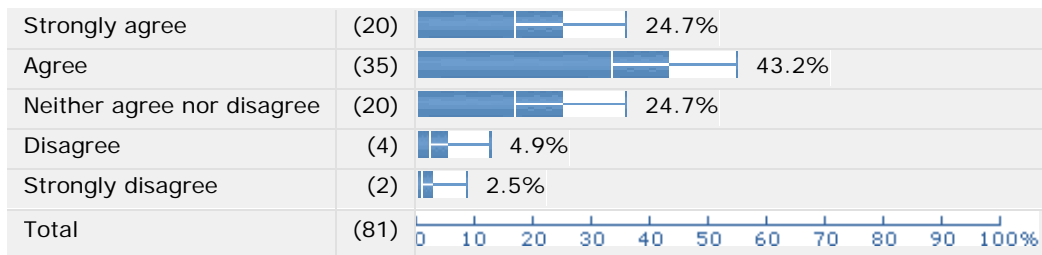
Correlation (0.68) found between this question and Q13c (*It allows me and my team to be more productive*).

Correlation (0.62) found between this question and Q13d (*Team members give me discounts for using 3D modeling and BIM tools and providing them with those mod...*).

Correlation (-0.28) found between this question and Q18 (*How satisfied are you with the way you find and select building products and materials?*).

13c) It allows me and my team to be more productive

[Filter](#)



Confidence: +/-10.7%    Average Score: 2.17

Correlation (0.31) found between this question and Q12b (*Significant investment to purchase and train (learn) new tool.*).

Correlation (0.42) found between this question and Q13a (*Client requires that I use 3D modeling or BIM software*).

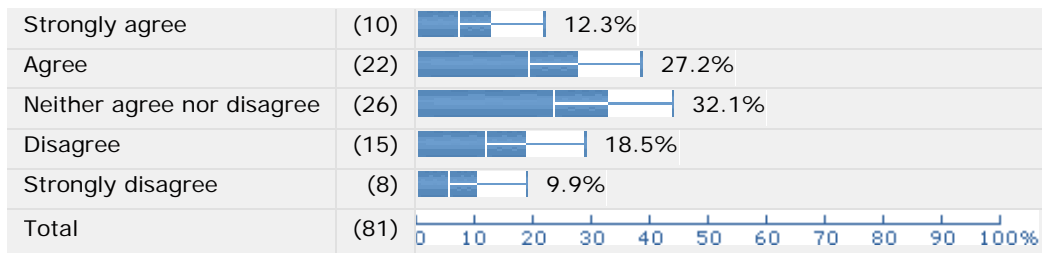
Correlation (0.68) found between this question and Q13b (*I learn from a colleague that they see large productivity gains in using 3D modeling and BIM software*).

Correlation (0.60) found between this question and Q13d (*Team members give me discounts for using 3D modeling and BIM tools and providing them with those mod...*).

Correlation (-0.29) found between this question and Q18 (*How satisfied are you with the way you find and select building products and materials?*).



13d) Team members give me discounts for using 3D modeling and BIM tools and providing them with those [Filter](#) models rather than 2D drawings.



Confidence: +/-10.1%    Average Score: 2.86

Correlation (0.44) found between this question and Q13a (*Client requires that I use 3D modeling or BIM software*).

Correlation (0.62) found between this question and Q13b (*I learn from a colleague that they see large productivity gains in using 3D modeling and BIM software*).

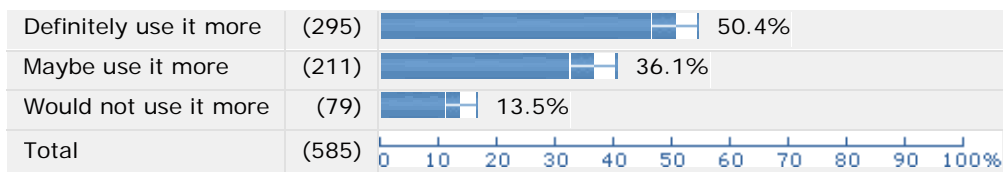
Correlation (0.60) found between this question and Q13c (*It allows me and my team to be more productive*).

Correlation (0.26) found between this question and Q24 (*For firms doing sustainable or green building design incorporating energy, environmental, or LEED an...*).

14) What advanced features included in a 3D Modeling or BIM application would cause you to use it on the majority of projects?

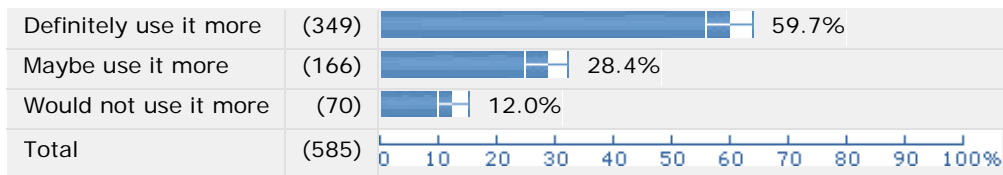
14a) Energy code compliance

[Filter](#)



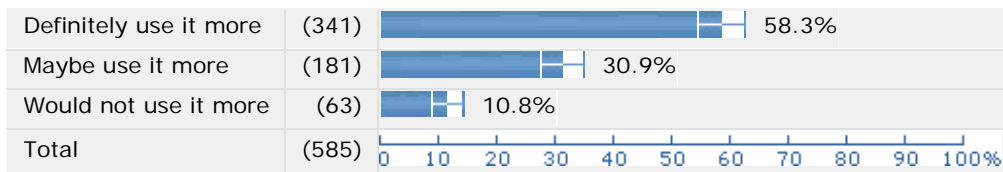
Confidence: +/-4.1%

## 14b) Whole building energy analysis

[Filter](#)

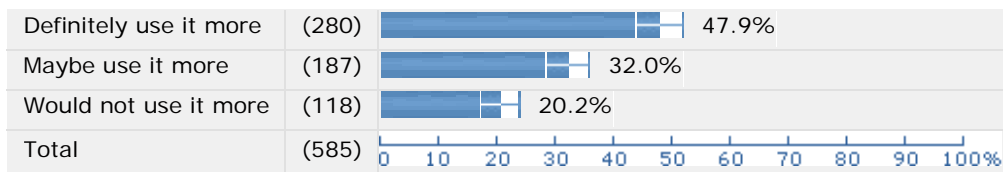
Confidence: +/-4.0%

## 14c) Cost estimating

[Filter](#)

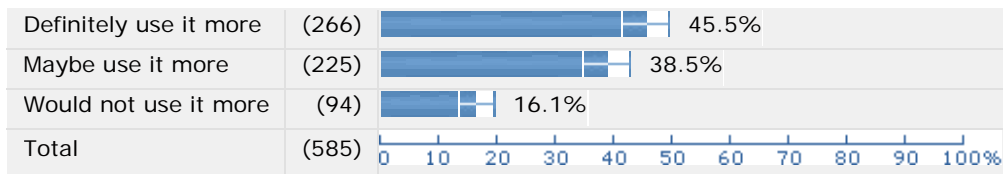
Confidence: +/-4.0%

## 14d) LEED certification or green scoring

[Filter](#)

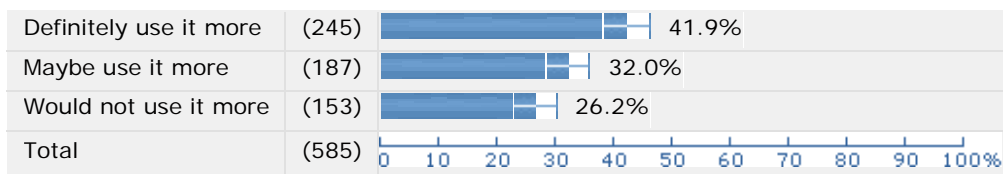
Confidence: +/-4.0%

## 14e) Building product and material selection

[Filter](#)

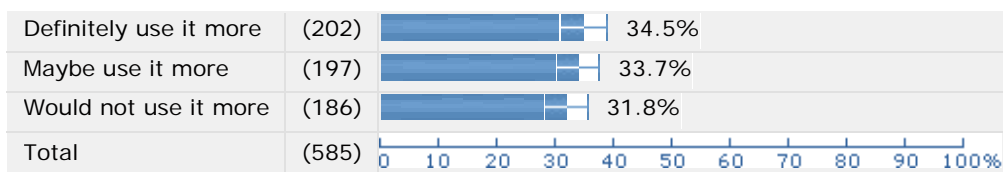
Confidence: +/-4.0%

## 14f) HVAC design

[Filter](#)

Confidence: +/-4.0%

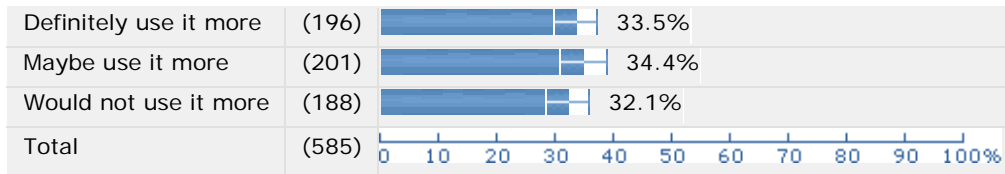
## 14g) Plumbing design

[Filter](#)

Confidence: +/-3.9%

14h) Electrical design

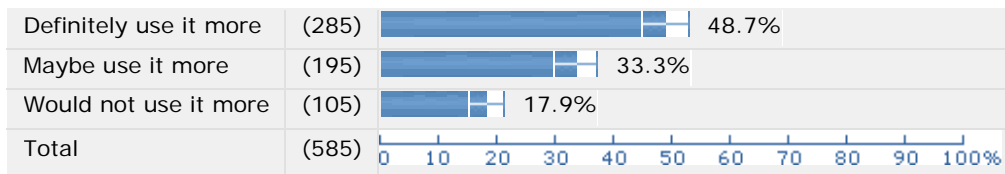
[Filter](#)



Confidence: +/-3.8%

14i) Lighting design

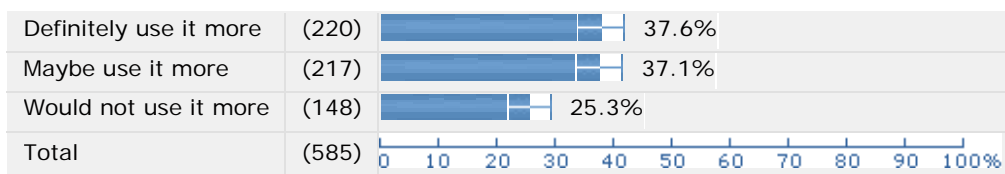
[Filter](#)



Confidence: +/-4.1%

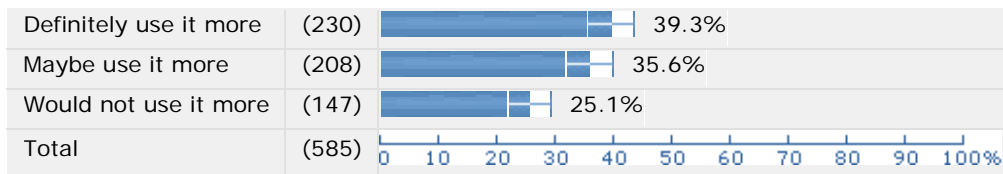
14j) ADA code compliance

[Filter](#)



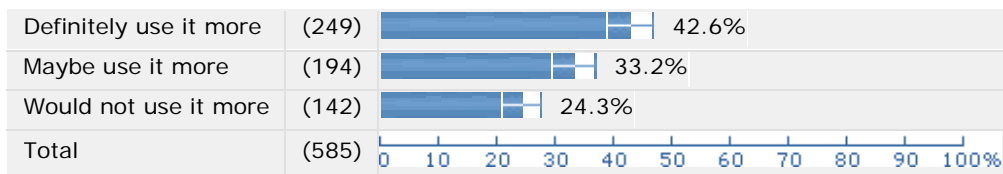
Confidence: +/-3.9%

## 14k) Fire code compliance

[Filter](#)

Confidence: +/-4.0%

## 14l) Structural analysis

[Filter](#)

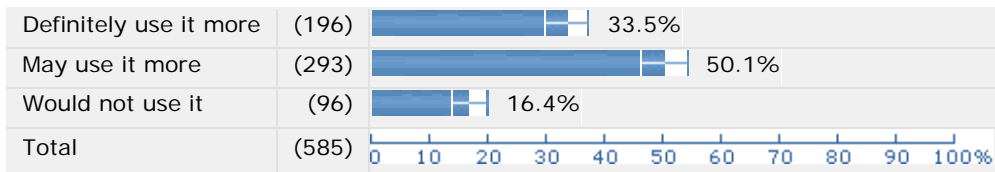
Confidence: +/-4.0%

15) For the desired computationally intense advanced features above how would you prefer accessing them? (3D Modeling or BIM application always remains on local computer)

15a) Integrated into a 3D/BIM application that runs analyses on your computer

[Filter](#)

- Pros: Does not require Internet connection, no worry about file IO management
- Cons: Can not use computer while time intensive analyses running, intense computer requirements, user must manage updates, not all platforms and OSs supported, user distributes results to team members

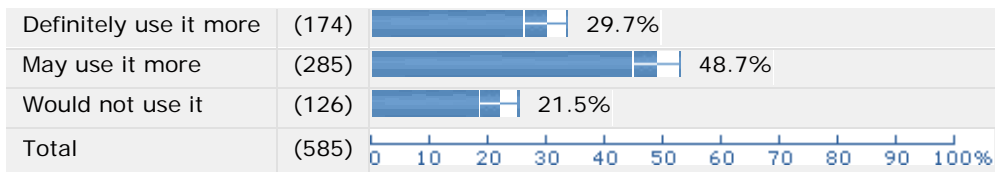


Confidence: +/-4.1%

15b) Integrated into a 3D/BIM application that runs analyses on a remote web server

[Filter](#)

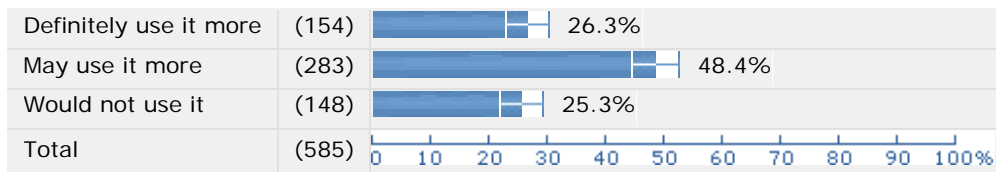
- Pros: Can continue using computer when time intensive analyses running, no additional computer requirements, up to date data used in analyses, access to enormous computing power, no worry about file IO management, independent of platform and OS, 24/7 sharing of results with team members
- Cons: requires Internet connection, dependant on outside service



Confidence: +/-4.1%

15c) As a separate application that runs analyses on local computer and shares a standard file format with [Filter](#) the 3D/BIM application

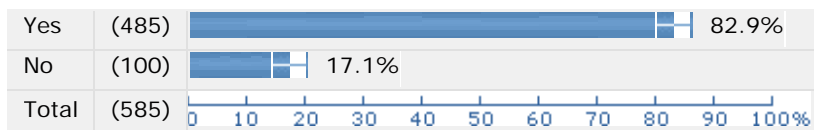
- Pros: Does not require Internet connection
- Cons: Can not use computer while time intensive analyses running, intense computer requirements, must manage updates, file IO management, not all platforms and OSs supported, user distributes results to team members



Confidence: +/-4.0%

16) Do you assist in the selection of building products and materials?

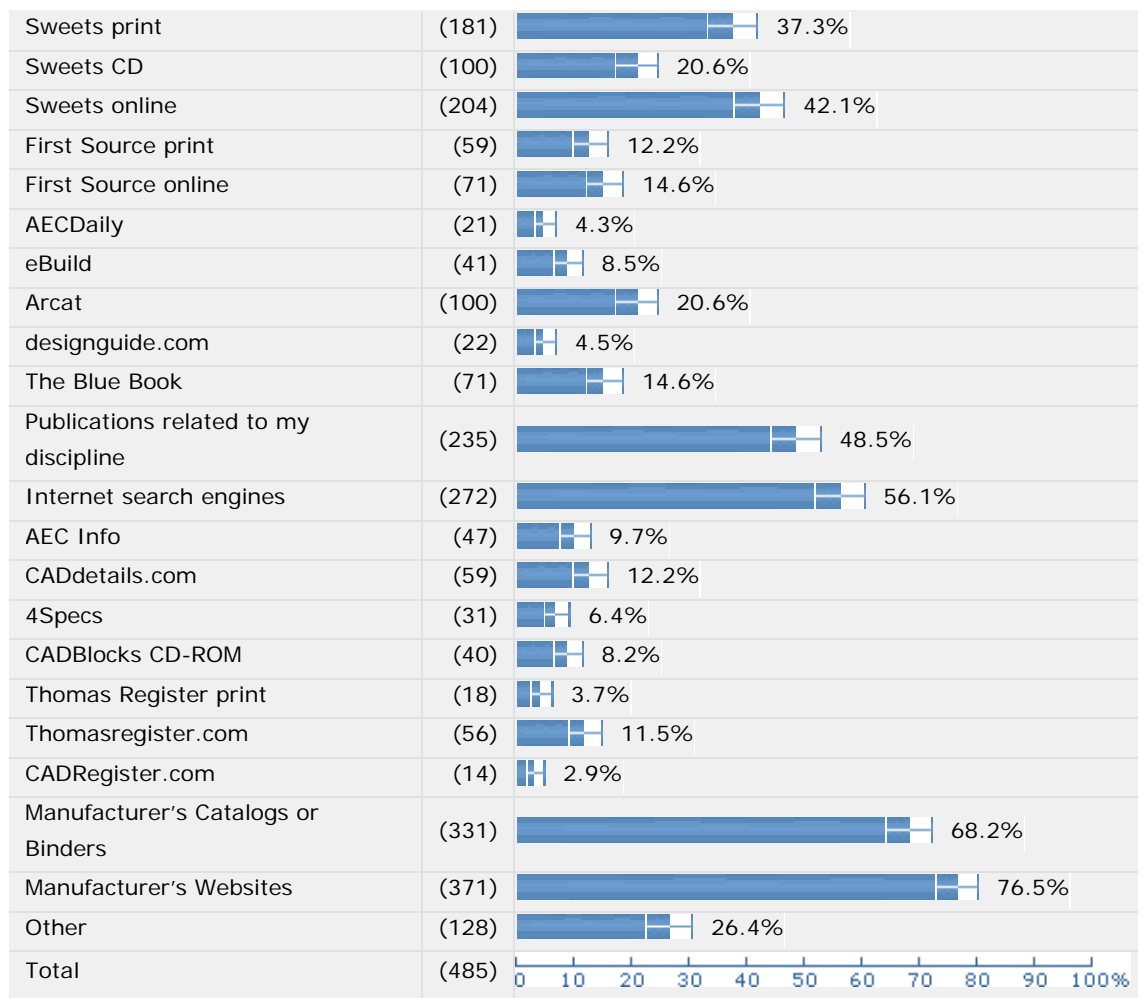
[Filter](#)



Confidence: +/-3.1%

17) What resources do you primarily use for gathering building product and material information?

[Filter](#)



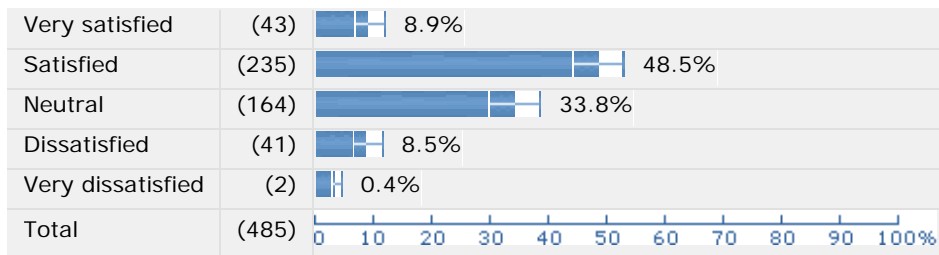
Confidence: +/-4.4%

This question is asked if the answer to question 16 is Yes.



18) How satisfied are you with the way you find and select building products and materials?

[Filter](#)



Confidence: +/-4.4%    Average Score: 2.43

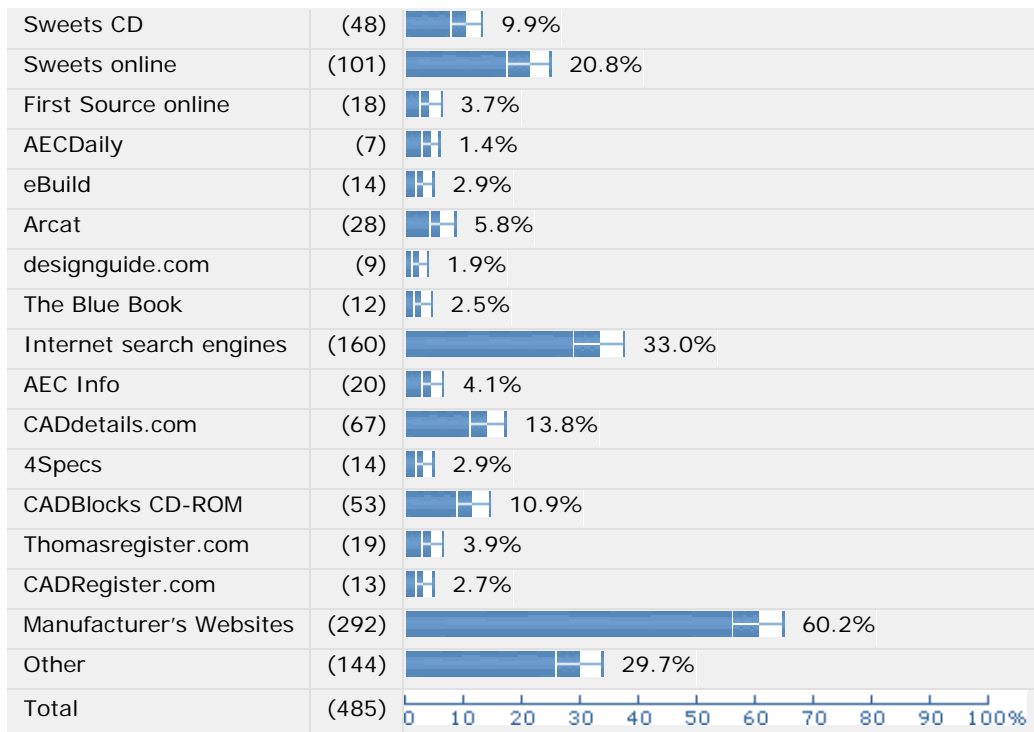
This question is asked if the answer to question 16 is *Yes*.

Correlation (-0.28) found between this question and Q13b (*I learn from a colleague that they see large productivity gains in using 3D modeling and BIM software*).

Correlation (-0.29) found between this question and Q13c (*It allows me and my team to be more productive*).

19) What resources do you primarily use for gathering pre-drawn CAD Details?

[Filter](#)



Confidence: +/-4.4%

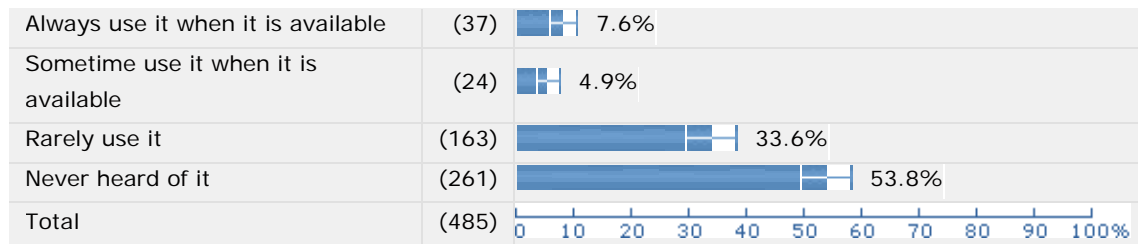
This question is asked if the answer to question 16 is Yes.

- 20) Which pre-drawn CAD detail technology/format do you use for including building product or materials into your drawings?

This question is asked if the answer to question 16 is Yes.

20a) Bentley Formats (DGN, Cell, PCS)

[Filter](#)

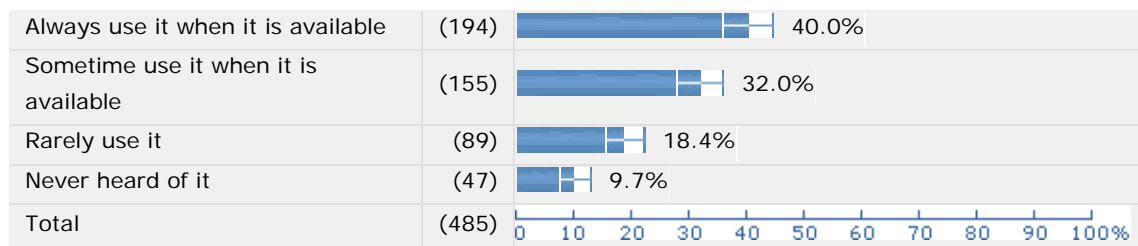


Confidence: +/-4.4%

This question is asked if the answer to question 16 is Yes.

20b) AutoCAD Blocks

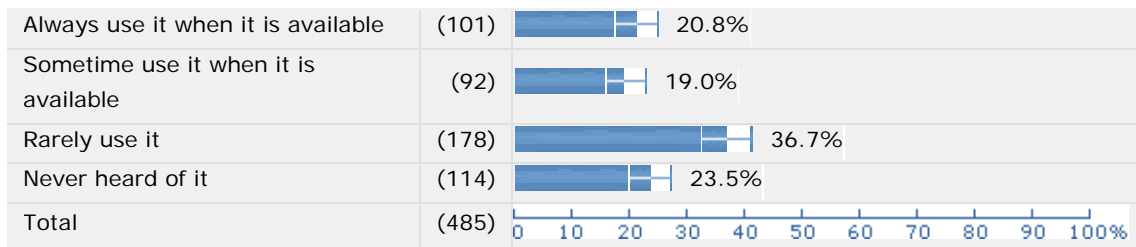
[Filter](#)



Confidence: +/-4.4%

This question is asked if the answer to question 16 is Yes.

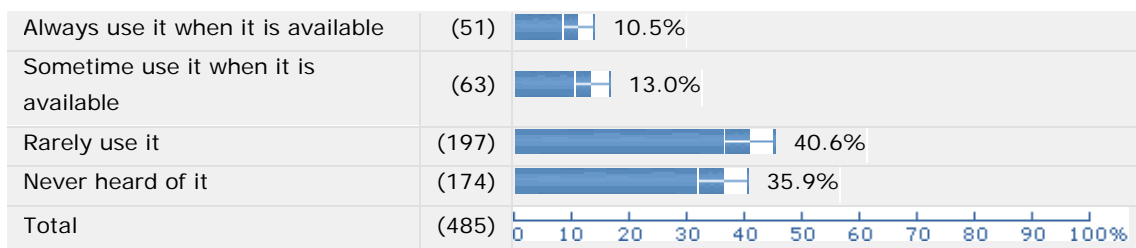
## 20c) Architectural Desktop Objects

[Filter](#)

Confidence: +/-4.3%

This question is asked if the answer to question 16 is Yes.

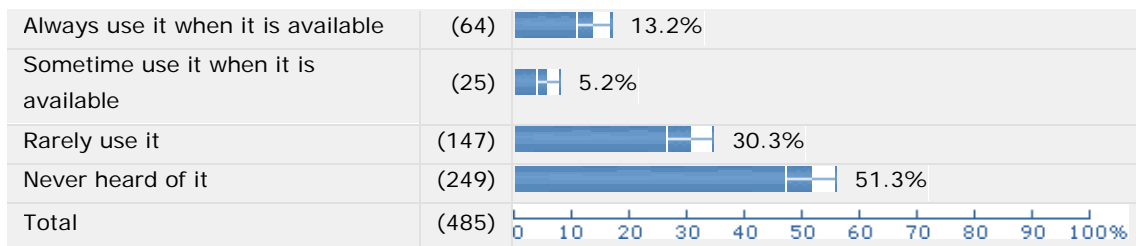
## 20d) Autodesk Building System Objects

[Filter](#)

Confidence: +/-4.4%

This question is asked if the answer to question 16 is Yes.

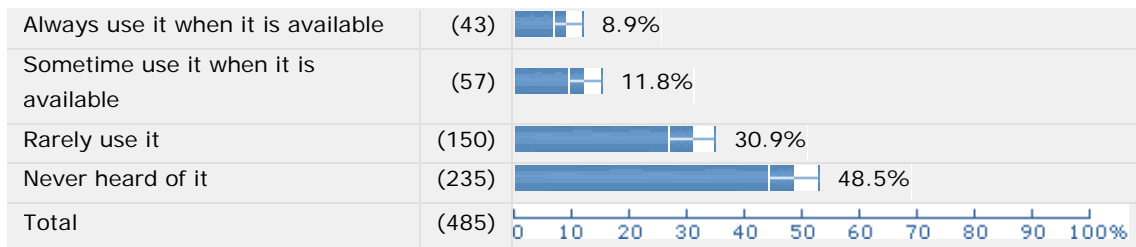
## 20e) Revit Family Files

[Filter](#)

Confidence: +/-4.4%

This question is asked if the answer to question 16 is Yes.

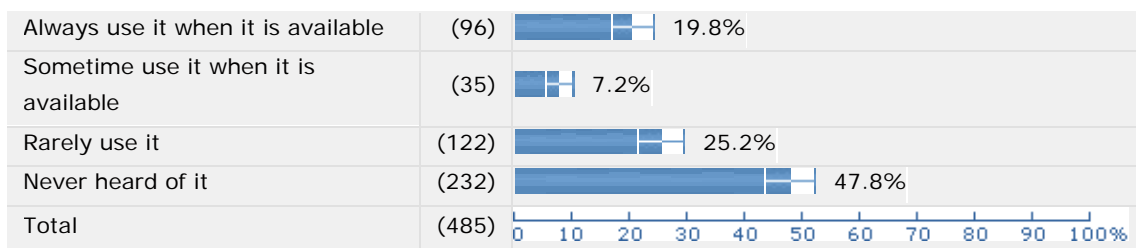
## 20f) Autodesk's iDrop

[Filter](#)

Confidence: +/-4.4%

This question is asked if the answer to question 16 is Yes.

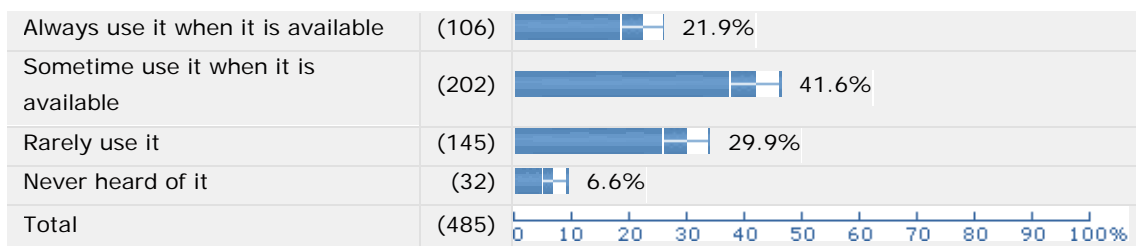
## 20g) GDL Objects

[Filter](#)

Confidence: +/-4.4%

This question is asked if the answer to question 16 is Yes.

## 20h) Adobe PDF

[Filter](#)

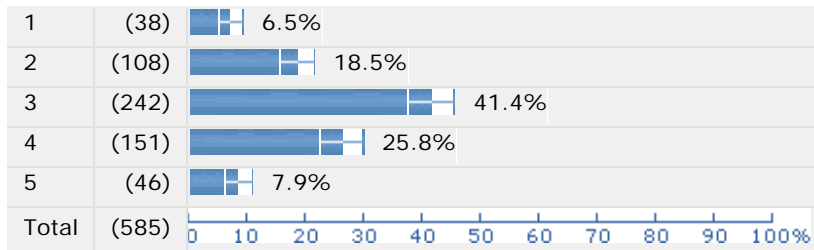
Confidence: +/-4.4%

This question is asked if the answer to question 16 is Yes.

21) Please indicate the extent to which you agree with the following statements regarding implementing sustainable green building design in your practice (1=strongly Disagree, 5=strongly Agree):

21a) Adds significantly to first costs

[Filter](#)



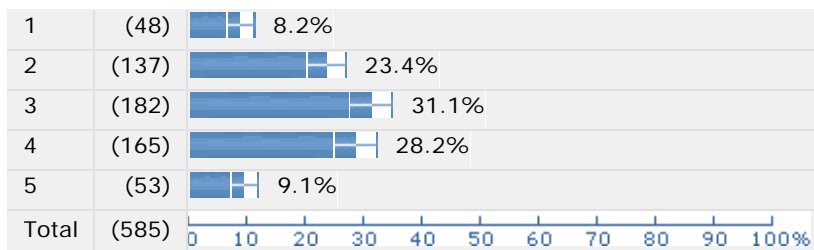
Confidence: +/-4.0%    Average Score: 3.10

Correlation (0.37) found between this question and Q21b (*Market not interested or not willing to pay premium*).

Correlation (0.33) found between this question and Q21c (*Hard to justify even on the basis of long-term savings*).

21b) Market not interested or not willing to pay premium

[Filter](#)



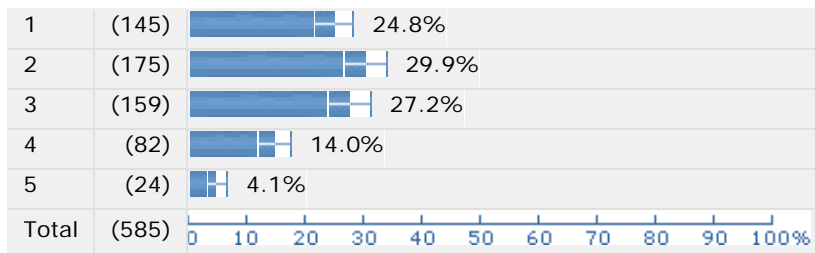
Confidence: +/-3.8%    Average Score: 3.06

Correlation (0.37) found between this question and Q21a (*Adds significantly to first costs*).

Correlation (0.43) found between this question and Q21c (*Hard to justify even on the basis of long-term savings*).

21c) Hard to justify even on the basis of long-term savings

[Filter](#)



Confidence: +/-3.7%    Average Score: 2.43

Correlation (0.33) found between this question and Q21a (*Adds significantly to first costs*).

Correlation (0.43) found between this question and Q21b (*Market not interested or not willing to pay premium*).

Correlation (0.45) found between this question and Q21d (*Not comfortable with new ideas or technologies*).

Correlation (0.35) found between this question and Q21e (*Required analyses too complicated*).

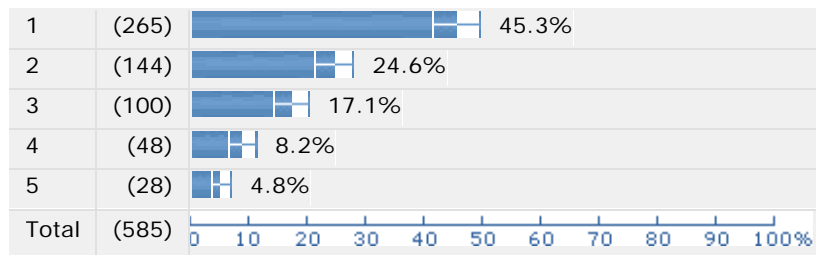
Correlation (0.45) found between this question and Q21f (*Not applicable*).

Correlation (0.32) found between this question and Q21g (*Don't know*).

Correlation (0.31) found between this question and Q21i (*Too much paperwork*).

21d) Not comfortable with new ideas or technologies

[Filter](#)



Confidence: +/-4.0%    Average Score: 2.03

Correlation (0.27) found between this question and Q13a (*Client requires that I use 3D modeling or BIM software*).

Correlation (0.45) found between this question and Q21c (*Hard to justify even on the basis of long-term savings*).

Correlation (0.47) found between this question and Q21e (*Required analyses too complicated*).

Correlation (0.50) found between this question and Q21f (*Not applicable*).

Correlation (0.43) found between this question and Q21g (*Don't know*).

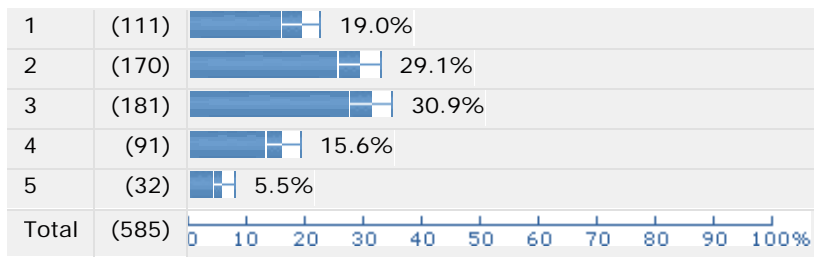
Correlation (-0.25) found between this question and Q21h (*Sustainable design not seen as a barrier*).

Correlation (0.30) found between this question and Q21i (*Too much paperwork*).



21e) Required analyses too complicated

[Filter](#)



Confidence: +/-3.7%    Average Score: 2.59

Correlation (0.28) found between this question and Q13a (*Client requires that I use 3D modeling or BIM software*).

Correlation (0.35) found between this question and Q21c (*Hard to justify even on the basis of long-term savings*).

Correlation (0.47) found between this question and Q21d (*Not comfortable with new ideas or technologies*).

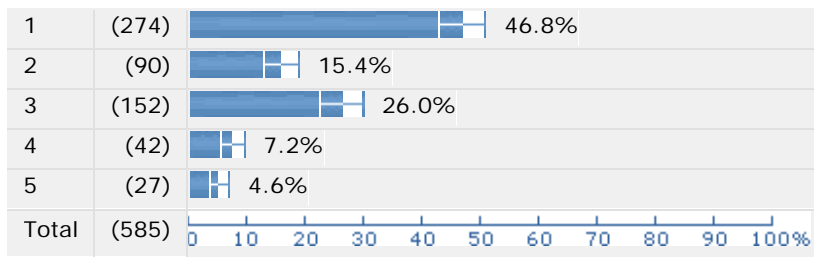
Correlation (0.40) found between this question and Q21f (*Not applicable*).

Correlation (0.35) found between this question and Q21g (*Don't know*).

Correlation (0.46) found between this question and Q21i (*Too much paperwork*).

21f) Not applicable

[Filter](#)



Confidence: +/-4.0%    Average Score: 2.07

Correlation (0.45) found between this question and Q21c (*Hard to justify even on the basis of long-term savings*).

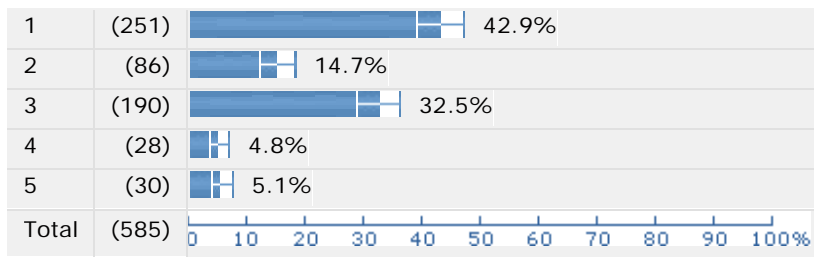
Correlation (0.50) found between this question and Q21d (*Not comfortable with new ideas or technologies*).

Correlation (0.40) found between this question and Q21e (*Required analyses too complicated*).

Correlation (0.68) found between this question and Q21g (*Don't know*).

Correlation (0.29) found between this question and Q21i (*Too much paperwork*).

21g) Don't know

[Filter](#)

Confidence: +/-4.0%    Average Score: 2.15

Correlation (0.29) found between this question and Q13a (*Client requires that I use 3D modeling or BIM software*).

Correlation (0.32) found between this question and Q21c (*Hard to justify even on the basis of long-term savings*).

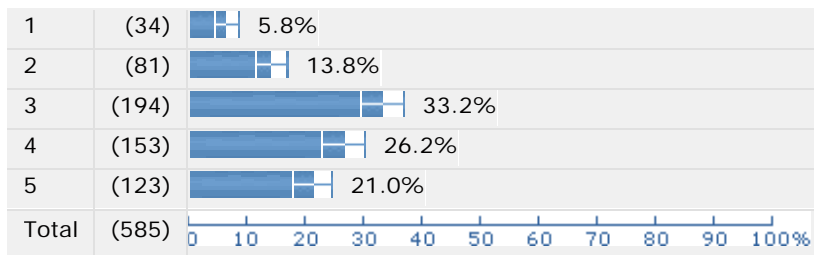
Correlation (0.43) found between this question and Q21d (*Not comfortable with new ideas or technologies*).

Correlation (0.35) found between this question and Q21e (*Required analyses too complicated*).

Correlation (0.68) found between this question and Q21f (*Not applicable*).

Correlation (0.28) found between this question and Q21i (*Too much paperwork*).

## 21h) Sustainable design not seen as a barrier

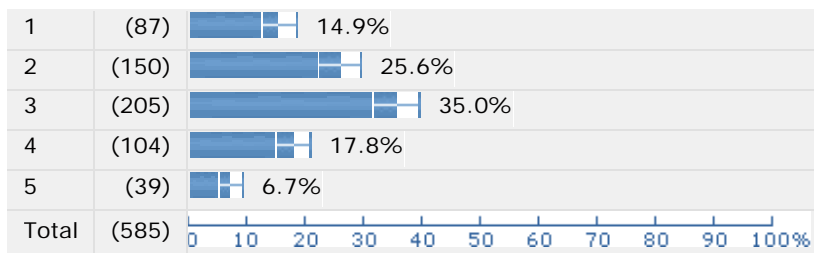
[Filter](#)

Confidence: +/-3.8%    Average Score: 3.43

Correlation (-0.28) found between this question and Q13a (*Client requires that I use 3D modeling or BIM software*).

Correlation (-0.25) found between this question and Q21d (*Not comfortable with new ideas or technologies*).

## 21i) Too much paperwork

[Filter](#)

Confidence: +/-3.9%    Average Score: 2.76

Correlation (-0.26) found between this question and Q12d (*They don't fit my needs*).

Correlation (0.31) found between this question and Q21c (*Hard to justify even on the basis of long-term savings*).

Correlation (0.30) found between this question and Q21d (*Not comfortable with new ideas or technologies*).

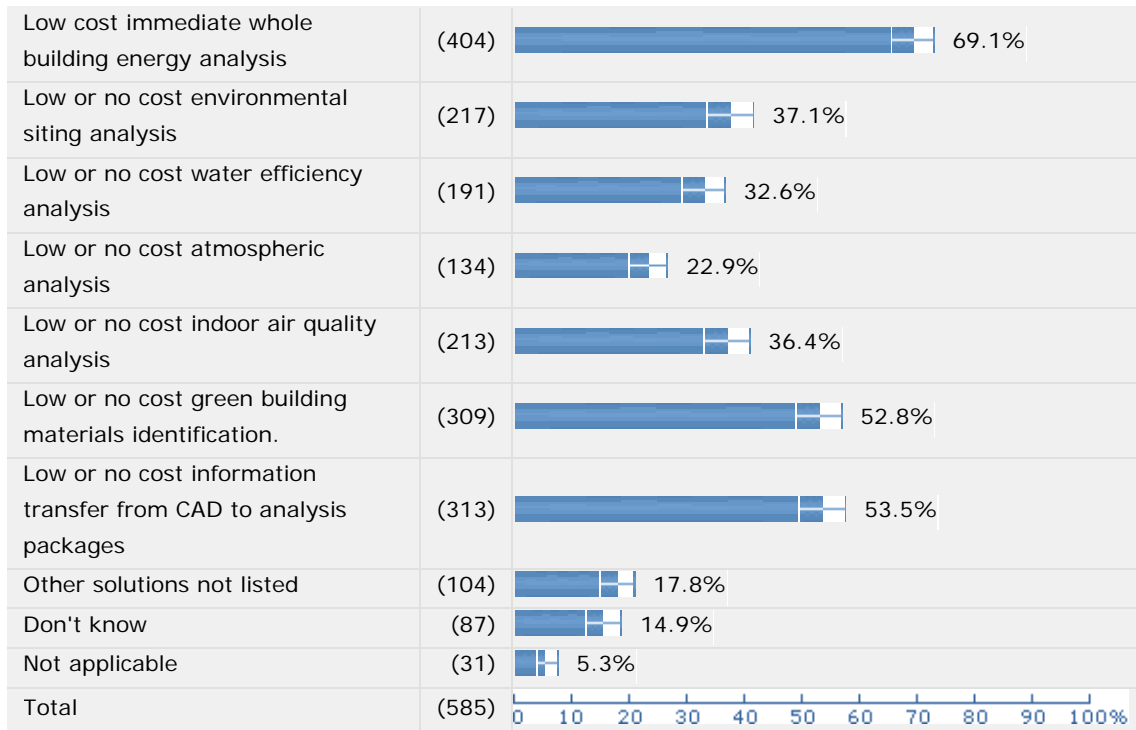
Correlation (0.46) found between this question and Q21e (*Required analyses too complicated*).

Correlation (0.29) found between this question and Q21f (*Not applicable*).

Correlation (0.28) found between this question and Q21g (*Don't know*).

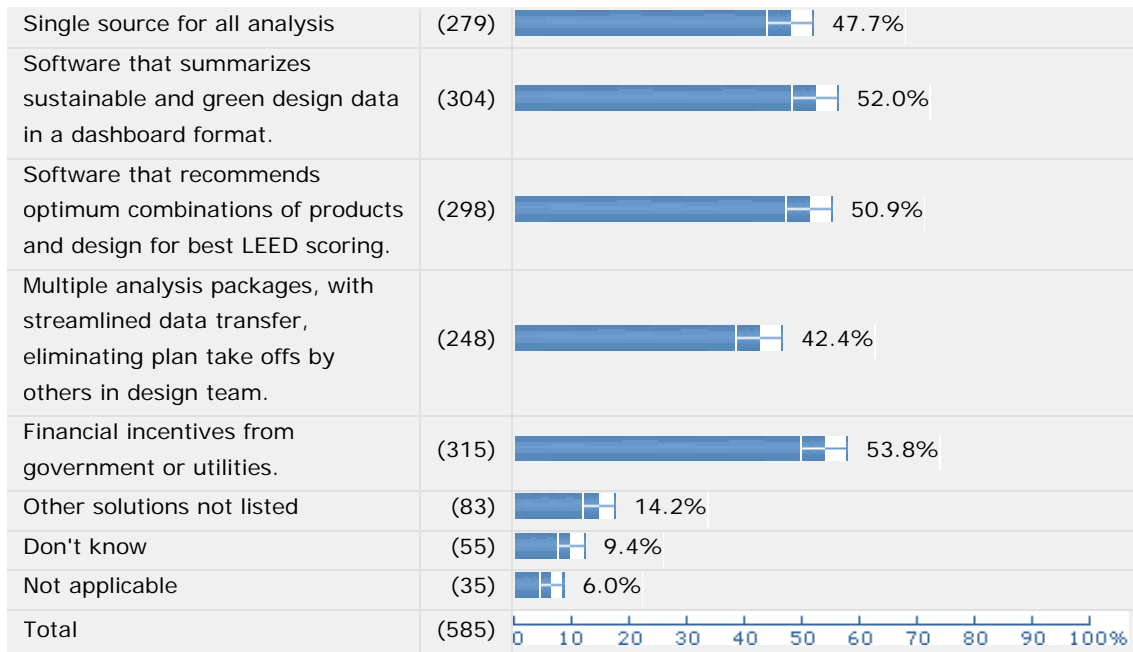
22) If cost is a barrier, which of the following would be important in driving down costs.

[Filter](#)



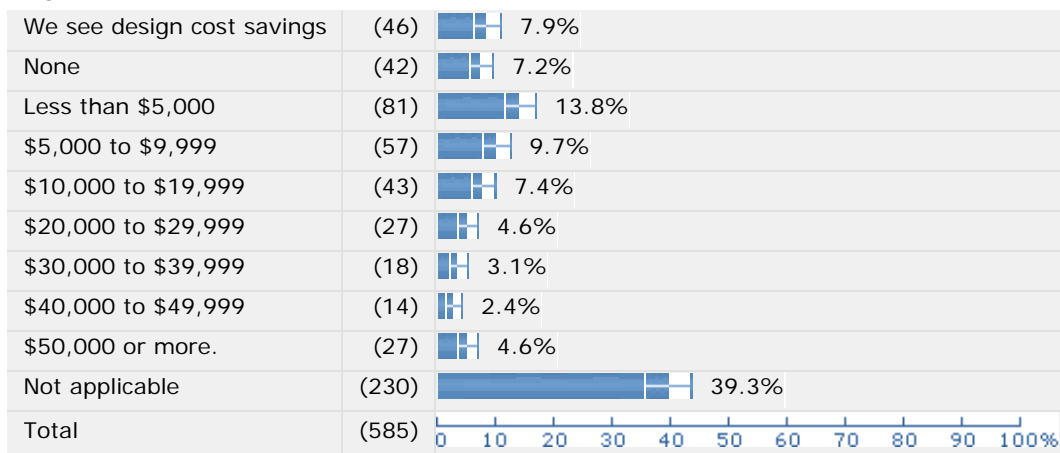
Confidence: +/-4.0%

23) If complexity is a barrier, which of the following would help your firm adopt green building design [Filter](#) practices



Confidence: +/-4.1%

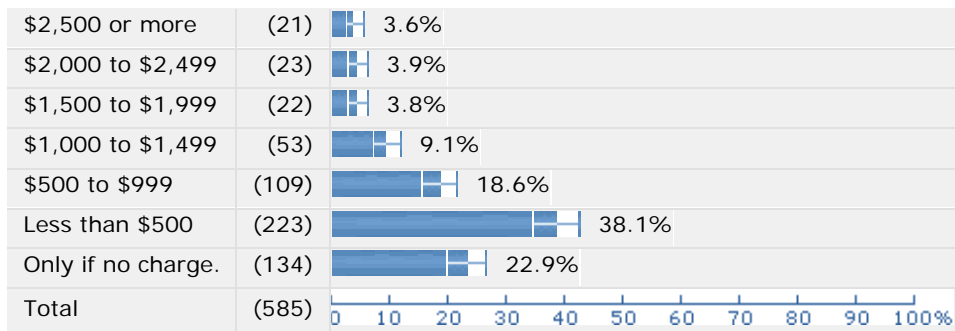
24) For firms doing sustainable or green building design incorporating energy, environmental, or LEED [Filter](#) analysis, what are the typical **design costs** added to the project during design and specification stages?



Confidence: +/-4.0%      Average Score: 6.43

Correlation (0.26) found between this question and Q13d (*Team members give me discounts for using 3D modeling and BIM tools and providing them with those mod...*).

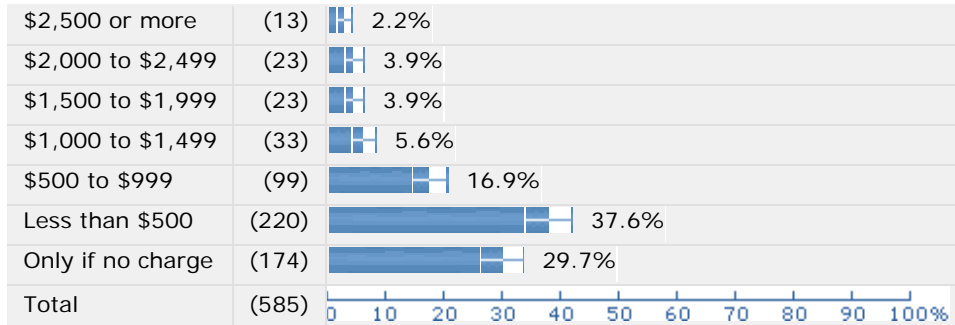
25) If easy to use software were available to provide immediate whole building energy analysis, based on [Filter](#) early schematic building model information, what would you be willing to pay per project?



Confidence: +/-3.9%    Average Score: 5.41

Strong correlation (0.80) found between this question and Q26 (*If easy to use software were available to provide immediate environmental and LEED scoring, based on...*).

26) If easy to use software were available to provide immediate environmental and LEED scoring, based on [Filter](#) on early schematic building model information, what would you be willing to pay per project?

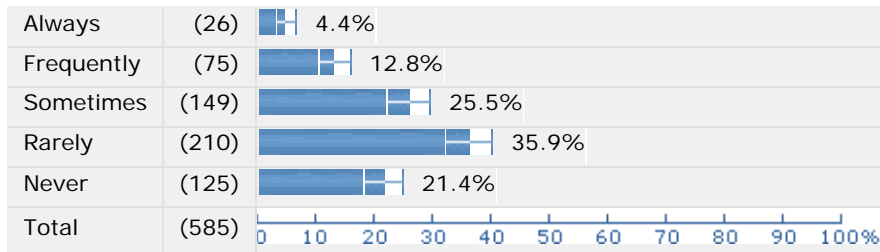


Confidence: +/-3.9%    Average Score: 5.63

Strong correlation (0.80) found between this question and Q25 (*If easy to use software were available to provide immediate whole building energy analysis, based on...*).

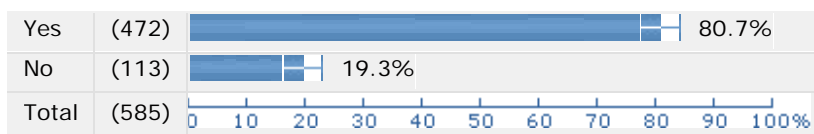
Correlation (-0.27) found between this question and Q30 (*When your firm responds to requests for analyses or engineering design, do you request information i...*).

27) How often do your projects have whole building energy analyses completed? (*Do not include energy [Filter](#) code compliance as whole building energy analyses.*)



Confidence: +/-3.9%

28) Did you know most 3D modeling or BIM software supports exporting to 2D plans?  
[Filter](#)



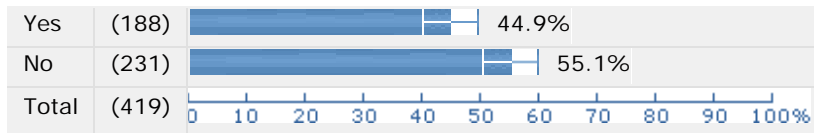
Confidence: +/-3.2%

Correlation (0.28) found between this question and Q29 (*When your firm approaches team member firms for whole building energy analysis, do you offer to prov...*).

Correlation (0.31) found between this question and Q30 (*When your firm responds to requests for analyses or engineering design, do you request information i...*).



29) When your firm approaches team member firms for whole building energy analysis, do you offer to [Filter](#) provide information in 3D-CAD or BIM formats?



Confidence: +/-4.8%

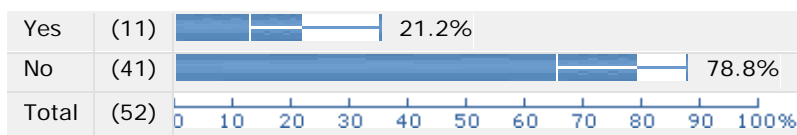
This question is asked if the answer to question 2a is *Architect or Developer or Developer's Agent/Assistant or Designer or Energy Analyst*.

Correlation (-0.30) found between this question and Q10b (*Other team members want 2D drawings (AutoCAD, DWG)*).

Correlation (-0.26) found between this question and Q10c (*[Q10] does not do everything I need it to do*).

Correlation (0.28) found between this question and Q28 (*Did you know most 3D modeling or BIM software supports exporting to 2D plans?*).

30) When your firm responds to requests for analyses or engineering design, do you request information [Filter](#) in 3D-CAD or BIM formats?



Confidence: +/-11.1%

This question is asked if the answer to question 2a is *NonStructural Engineer or Structural Engineer or Energy Code Compliance Specialist*.

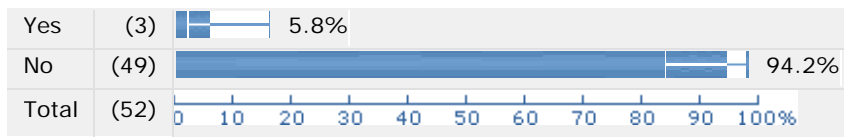
Correlation (-0.27) found between this question and Q26 (*If easy to use software were available to provide immediate environmental and LEED scoring, based on...*).

Correlation (0.31) found between this question and Q28 (*Did you know most 3D modeling or BIM software supports exporting to 2D plans?*).

Correlation (0.28) found between this question and Q31 (*Does your firm offer discounts to Architects to supply building plans in 3D-CAD or BIM formats?*).

31) Does your firm offer discounts to Architects to supply building plans in 3D-CAD or BIM formats?

[Filter](#)



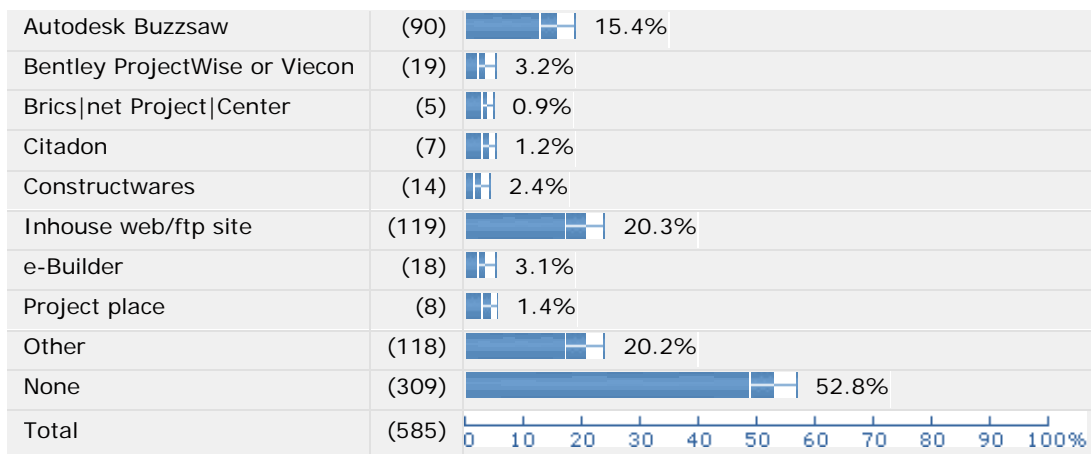
Confidence: +/-6.9%

This question is asked if the answer to question 2a is *NonStructural Engineer* or *Structural Engineer* or *Energy Code Compliance Specialist*.

Correlation (0.28) found between this question and Q30 (*When your firm responds to requests for analyses or engineering design, do you request information i...*).

32) Which project portals do you or your firm use?

[Filter](#)



Confidence: +/-4.0%

33) Please enter your contact information below. This information will remain confidential, and we need know how to get in touch with you in case you are a grand prize winner of an Apple iPod mini.

33a) Name:

[Show](#) *Answers not displayed.*

E-mail:

33b) *Answers not displayed.*

[Show](#)

33c) Phone:

[Show](#) *Answers not displayed.*

33d) Company:

[Show](#) *Answers not displayed.*

33e) Address:

[Show](#) *Answers not displayed.*

An answer to this question is not required and 0 of 0 respondents chose not to answer.

33f)

[Show](#) *Answers not displayed.*

An answer to this question is not required and 0 of 0 respondents chose not to answer.

City:

33g) *Answers not displayed.*

[Show](#)

An answer to this question is not required and 0 of 0 respondents chose not to answer.

State/Province:

33h) *Answers not displayed.*

[Show](#)

An answer to this question is not required and 0 of 0 respondents chose not to answer.

Zip/Postal Code:

33i)

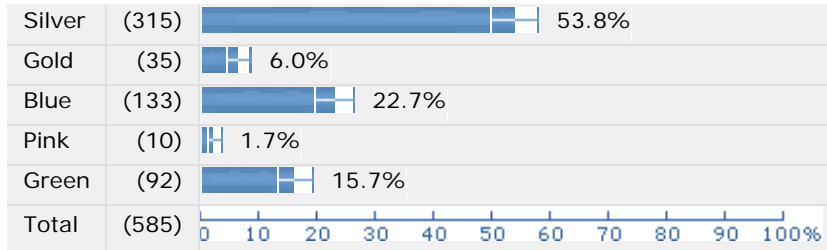
[Show](#)

*Answers not displayed.*

## 33j) Country:

<a href="#">Filter</a>	United States	(453)
	Algeria	(1)
	Argentina	(2)
	Australia	(26)
	Belgium	(2)
	Canada	(30)
	Cayman Islands	(2)
	Chile	(2)
	China	(2)
	Denmark	(2)
	Egypt	(1)
	Finland	(1)
	France	(2)
	Germany	(3)
	Greece	(1)
	Hong Kong	(1)
	Hungary	(2)
	India	(5)
	Ireland	(1)
	Israel	(1)
	Italy	(5)
	Malaysia	(1)
	Nepal	(1)
	Netherlands	(2)
	New Zealand	(7)
	Norway	(1)
	Poland	(1)
	Portugal	(1)
	Saudi Arabia	(1)
	South Africa	(1)
	Sweden	(2)
	Tunisia	(0)
	Turkey	(1)
	United Kingdom	(20)
	Viet Nam	(1)
	Total	(585)

34) Please select the color of the [Apple iPod mini](#) you would like if you won. (The link above displays the [Filter](#) iPod minis in the colors below.)



Confidence: +/-4.0%

iv)



Thank you for taking the time to make your job easier with better designed tools for tomorrow. If you are interested in immediate energy results for your building design project checkout the [Green Building Studio](#) today.

v) We're sorry, but we are only allowing people who somehow assist in the design of buildings to take this survey.

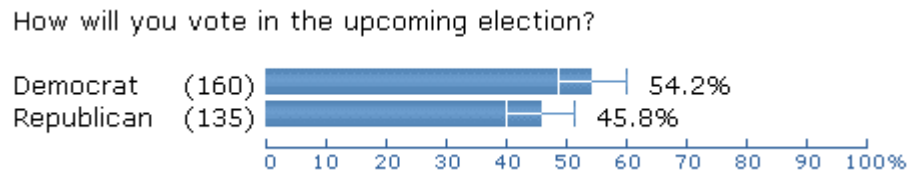
This question is asked if the answer to question 1 is *No*.

---

## NOTES

### BAR GRAPH CONFIDENCE INTERVALS

The bar graphs presented in the Results Analysis section include 95% confidence intervals to illustrate the degree of precision available in your results. For example, in the following graph 54.2% (160/295) of the respondents indicated they will vote Democrat vs. 45.8% (135/295) Republican.



However, because the survey is based on the results of only 295 respondents, the actual percent of people who will vote Democrat could be somewhat higher or lower than 54.2%. Confidence intervals tell you how much higher or lower the percent could be. The I-bar show and the tip of each bar illustrates the spread between the lowest and highest value you are likely to see if you were to survey the entire population. In the example above, you can be 95% certain that the actual percent of people who will vote Democrat will be between 48% and 60%. Furthermore, somewhere between 40% and 52% of people will vote Republican. As you increase the number of respondents the range of uncertainty shrinks.

### CONFIDENCE

Each bar graph group is followed by the text "Confidence:" and a percentage. This number is the largest confidence interval found on any of the bars in the group and can be used as a summary measure of precision. The more precise, non-symmetrical confidence intervals are illustrated separately on each bar.

### AVERAGE SCORE

Some bar graph groups are followed by the text "Average Score:" and a number that represents the weighted average of all options chosen by the respondents. For example, if you asked respondents to rate their satisfaction on a scale including *Very satisfied*, *Satisfied*, *Neutral*, *Dissatisfied*, and *Very dissatisfied* and half responded *Very satisfied* and half responded *Satisfied*, the average score would be 1.5--half chose the first option (score=1) and half chose the second option (score=2), so the average score is 1.5.

## CORRELATION

The answers to two questions are correlated when they tend to move together. For example, if you ask respondents to rate their overall satisfaction with your company and also ask if they are likely to purchase from your company again, the answers to these questions will probably show a strong correlation. That is, when satisfaction is high, the likelihood of repeat purchase is high. This is a positive correlation. Some question pairs have negative correlation. For example, the time a person spends on hold when calling for support usually has a negative correlation with overall satisfaction. Correlation is presented as a number from -1 to 1 where -1 is perfect negative correlation, 0 is no correlation, and 1 is perfect positive correlation.

When a statistically significant correlation between the answers of any two questions is found the report will include a note highlighting the correlation. This information can be used to gain insight into what factors drive key measures such as overall satisfaction.