## RTR Appendix

Southern California Edison, Pacific Gas and Electric, Southern California Gas, and San Diego Gas and Electric ("Joint Utilities" or "Joint IOUs") developed Responses to Recommendations (RTR) contained in the evaluation studies of the 2013-2015 Energy Efficiency Program Cycle and beyond. This Appendix contains the Responses to Recommendations in the report:

## *RTR for the PY2018 Small/Medium Commercial (SMB) Sector ESPI Impact Evaluation: Final Report* (Itron, ERS, TRC; Calmac ID #CPU0224.01, ED WO #ED\_Com\_2018)

The RTR reports demonstrate the Joint Utilities' plans and activities to incorporate EM&V evaluation recommendations into programs to improve performance and operations, where applicable. The Joint IOUs' approach is consistent with the CPUC Decision (D.) 07-09-043<sup>1</sup> and the Energy Division-Investor Owned Utility Energy Efficiency Evaluation, Measurement and Verification (EM&V) Plan<sup>2</sup> for 2013 and beyond.

Individual RTR reports consist of a spreadsheet for each evaluation study. Recommendations were copied verbatim from each evaluation's "Recommendations" section.<sup>3</sup> In cases where reports do not contain a section for recommendations, the Joint IOUs attempted to identify recommendations contained within the evaluation. Responses to the recommendations were made on a statewide basis when possible, and when that was not appropriate (e.g., due to utility-specific recommendations), the Joint IOUs responded individually and clearly indicated the authorship of the response.

The Joint IOUs are proud of this opportunity to publicly demonstrate how programs are taking advantage of evaluation recommendations, while providing transparency to stakeholders on the "positive feedback loop" between program design, implementation, and evaluation. This feedback loop can also provide guidance to the evaluation community on the types and structure of recommendations that are most relevant and helpful to program managers. The Joint IOUs believe this feedback will help improve both programs and future evaluation reports.

Attachment 7, page 4, "Within 60 days of public release, program administrators will respond in writing to the final report findings and recommendations indicating what action, if any, will be taken as a result of study findings as they relate to potential changes to the programs. Energy Division can choose to extend the 60 day limit if the administrator presents a compelling case that more time is needed and the delay will not cause any problems in the implementation schedule, and may shorten the time on a case-by-case basis if necessary to avoid delays in the schedule."

Page 336, "Within 60 days of public release of a final report, the program administrators will respond in writing to the final report findings and recommendations indicating what action, if any, will be taken as a result of study findings. The IOU responses will be posted on the public document website." The Plan is available at http://www.energydataweb.com/cpuc.

Recommendations may have also been made to the CPUC, the CEC, and evaluators. Responses to these recommendations will be made by Energy Division at a later time and posted separately.

## Response to Recommendations (RTR) in Impact, Process, and Market Assessment Studies

**Study Title:** PY2018 Small/Medium Commercial (SMB) Sector ESPI Impact Evaluation: Final Report

Program:SMBAuthor:Itron, ERS, TRCCalmac ID:CPU0224.01ED WO:ED\_Com\_2018

**Link to Report:** http://calmac.org/publications/2018\_SmMedComESPI\_Eval\_Full.pdf

|           |            |   |  |  |   | PG&E (if applicable)   |   | SCE (if applicable)   |   | SCG (if applicable)   |   | SDG&E (if applicable)   |
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| ltem<br># | Sect.<br># | Findings  | Best Practice /<br>Recommendations<br>(Verbatim from<br>Final Report)  | Recommen-<br>dation<br>Recipient                                 | Disposition                                   | Disposition Notes  | Disposition                                   | Disposition Notes   | Disposition                                   | Disposition Notes   | Disposition                                   | Disposition Notes   |
|           |            |   |  | If incorrect,<br>please<br>indicate and<br>redirect in<br>notes. | Choose:<br>Accepted,<br>Rejected, or<br>Other | Examples:<br>Describe specific program change, give<br>reason for rejection, or indicate that it's<br>under further review.                                      | Choose:<br>Accepted,<br>Rejected,<br>or Other | Examples:<br>Describe specific program change, give<br>reason for rejection, or indicate that it's<br>under further review. | Choose:<br>Accepted,<br>Rejected,<br>or Other | Examples:<br>Describe specific program change, give rea-<br>son for rejection, or indicate that it's under<br>further review. | Choose:<br>Accepted,<br>Rejected,<br>or Other | Examples:<br>Describe specific program change, give<br>reason for rejection, or indicate that it's<br>under further review. |
| Refr      | igeration  | Case LED Lighting Mea   | asures   |  |   |  |   |   |   |   | •   |   |
| 1         | 5          | By separately<br>claiming savings for<br>the refrigeration<br>case lighting meas-<br>ure in addition to<br>the new case, sav-<br>ings associated<br>with the new effi-<br>cient lighting in the<br>case are double-<br>counted. | The program's ap-<br>plication review<br>and verification<br>process should en-<br>sure that project<br>savings are not be-<br>ing double counted<br>for any participants<br>receiving incentives<br>in any given pro-<br>gram or across any<br>set of programs. | PG&E   | Rejected<br>Other                             | These measures are retired, and the<br>recommendation is no longer relevant<br>to PG&E.<br>PG&E no longer provides incentives for<br>refrigerated case lighting. |   |   |   |   |   |   |
| 2         | 5          | Ex-post hours of<br>operation generally<br>support the as-<br>sumed HOU used in<br>the workpapers<br>and deemed sav-<br>ings for the refrig-<br>erated case LED<br>measures.  | Utilities should<br>continue using the<br>HOU currently be-<br>ing used in the ex-<br>ante calculations.<br>One possible ex-<br>ception is to de-<br>velop a measure<br>code for buildings<br>that are open 24/7.  | SDG&E  |   |  |   |   |   |   | Other   | The workpaper referenced<br>(WPSDGENRLG0082) expired<br>12/31/2018.   |
| 3         | 5          | Evaluators con-<br>cluded the remain-<br>ing useful life of the<br>refrigerated case,<br>or 1/3 of the case's<br>12 year EUL.   | The Evaluation<br>Team recommends<br>this measure be<br>considered acceler-<br>ated replacement<br>with an EUL equal<br>to the remaining<br>useful life of the re-<br>frigerated case it-<br>self, or 4 years.   | PG&E,<br>SDG&E   | Rejected<br>Other                             | These measures are retired, and the<br>recommendation is no longer relevant<br>to PG&E.<br>PG&E no longer provides incentives for<br>refrigerated case lighting. |   |   |   |   | Other   | The workpaper referenced<br>(WPSDGENRLG0082) expired<br>12/31/2018.   |

|           |            |  |   |                                  |             | PG&E (if applicable)  |             | SCE (if applicable)   | SCG (if applicable) |                   |             | SDG&E (if applicable)  |  |
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| 4         | 6          | In general, Refriger-<br>ated LED Case<br>Lighting measures<br>exhibited medium<br>program influence<br>levels.  | As Refrigerated LED<br>Case Lighting<br>measures continue<br>to be incented by<br>SCE and SDG&E,<br>free ridership<br>should be moni-<br>tored on an ongo-<br>ing basis.  | SDG&E, SCE                       |             |   | Rejected    | SCE's Commercial deemed and Midstream<br>Point of Purchase (MPOP) lighting pro-<br>grams have been closed and the recom-<br>mendation is no longer relevant to SCE. |                     |                   | Other       | The workpaper referenced<br>(WPSDGENRLG0082) expired<br>12/31/2018.                        |  |
| Proces    | 8 Pumpin   | g VFD Measures   |   |                                  | -           | -   |             |   | _                   |                   |             |  |  |
| 5         | 5          | The workpaper-<br>based estimates of<br>savings currently<br>draw results from a<br>database of legacy<br>custom and new<br>construction pro-<br>jects involving<br>pump VFDs. | Workpaper up-<br>dates for agricul-<br>tural pump VFD<br>measures that are<br>scheduled for 2020<br>should take into<br>consideration the<br>broad results of<br>this evaluation and<br>any trends ob-<br>served in order to<br>best improve the<br>accuracy of future<br>workpaper esti-<br>mates. | PG&E, SCE,<br>SDG&E              | Accepted    | The workpaper was revised for energy<br>savings; no significant changes were<br>made since savings estimates include a<br>large amount of data provided by a<br>3 <sup>rd</sup> party.  | Other       | SCE will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates.  |                     |                   | Other       | SDG&E will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates. |  |
| 6         | 5          | The workpaper-<br>based estimates of<br>savings currently<br>draw results from a<br>database of legacy<br>custom and new<br>construction pro-<br>jects involving<br>pump VFDs. | The program's ap-<br>plication and re-<br>view process<br>should be ex-<br>panded to increase<br>the range of irriga-<br>tion pump perfor-<br>mance information<br>captured in the ex-<br>ante tracking data-<br>bases.   | PG&E, SCE,<br>SDG&E              | Rejected    | The current workpaper energy savings<br>calculations are based on about 300<br>data points (197 Well and 99 Booster<br>pumps); PG&E believe this to be an ac-<br>ceptable statistical sample of the pump<br>population in PG&E territory. | Other       | SCE will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates.  |                     |                   | Other       | SDG&E will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates. |  |
| 7         | 5          | The workpaper-<br>based estimates of<br>savings currently<br>draw results from a<br>database of legacy<br>custom and new<br>construction pro-<br>jects involving<br>pump VFDs. | The PAs should<br>consider using an<br>enhanced measure<br>savings algorithm<br>that provides for<br>some reasonable<br>level of customiza-<br>tion for relevant in-<br>put parameters.   | PG&E, SCE,<br>SDG&E              | Accepted    | Energy savings methodology should<br>be evaluated and revised according to<br>these recommendations.  | Other       | SCE will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates.  |                     |                   | Other       | SDG&E will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates. |  |
| 8         | 5          | By far the most val-<br>uable data source<br>supporting ex-post<br>gross impact accu-<br>racy was the AMI  | The PAs should lev-<br>erage AMI data for<br>the purposes of de-<br>riving workpaper-   | PG&E, SCE,<br>SDG&E              | Accepted    | Energy savings methodology should<br>be evaluated and revised according to<br>these recommendations.  | Other       | SCE will collaborate with PG&E, the statewide lead, on future workpaper up-dates. SCE agrees with IE recommenda-tion.   |                     |                   | Other       | SDG&E will collaborate with PG&E, the statewide lead, on future workpaper up-dates.        |  |

|           |            |   |  |                                  |             | PG&E (if applicable)  |             | SCE (if applicable)   |             | SCG (if applicable) | SDG&E (if applicable) |  |
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|           |            | data that the utili-<br>ties provided to the<br>evaluation team.  | based impact esti-<br>mates.   |                                  |             |   |             |   |             |                     |                       |  |
| 9         | 5          | By far the most val-<br>uable data source<br>supporting ex-post<br>gross impact accu-<br>racy was the AMI<br>data that the utili-<br>ties provided to the<br>evaluation team.   | The PAs should<br>make use of AMI<br>data to screen pro-<br>jects for eligibility<br>based on pump run<br>time being greater<br>than the required<br>1,000 hours.  | PG&E, SCE,<br>SDG&E              | Accepted    | AMI data in 2021 is now more easily ac-<br>cessed by customers and implementers<br>and thus provides increased detail. The<br>WP should also be updated to provide<br>some crop specific or NC parameters to<br>account for, for example, lower than<br>'normal' water usage in new orchards<br>versus the steady state of an estab-<br>lished one. | Other       | SCE will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates. SCE agrees with IE recommenda-<br>tion.                      |             |                     | Other                 | SDG&E will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates. |
| 10        | 5          | Although the evalu-<br>ation did not con-<br>test the utility-de-<br>rived standard<br>practice baseline,<br>nor conduct addi-<br>tional research sur-<br>rounding standard<br>practice for VFDs in<br>pumping systems,<br>there are certainly<br>irrigation applica-<br>tions where there<br>is a high likelihood<br>that a VFD would<br>have been installed<br>in the absence of<br>the program, given<br>many non-energy<br>benefits of VFD op-<br>erations. | The workpaper<br>baseline condition<br>should be revisited<br>in advance of com-<br>pletion of 2020<br>workpaper updates<br>for the agricultural<br>pump VFD meas-<br>ure.   | PG&E, SCE,<br>SDG&E              | Accepted    | Will need to do an ISP study since our<br>experience indicates that the prevalent<br>baseline is a throttle valve to con-<br>trol flow.   | Other       | SCE will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates. SCE agrees with IE recommenda-<br>tion.                      |             |                     | Other                 | SDG&E will collaborate with PG&E, the<br>statewide lead, on future workpaper up-<br>dates. |
| 11        | 5          | Pumps in the sam-<br>ple frequently<br>failed to comply<br>with various pro-<br>gram eligibility re-<br>quirements. These<br>requirements are<br>generally in place<br>to ensure each VFD<br>installation will pro-<br>duce a desirable<br>minimum level of<br>program savings<br>and/or produce<br>savings at all.   | The program's ap-<br>plication and re-<br>view process<br>should be en-<br>hanced to better<br>screen projects<br>against eligibility<br>requirements and<br>exclusions, and ver-<br>ification should be<br>performed to en-<br>sure that installa-<br>tions claimed are<br>both valid and ac-<br>curately represent<br>the associated irri-<br>gation system. | PG&E, SCE                        | Accepted    | Newly launched 3P ag program AESAP<br>includes a robust eligibility, tracking<br>and site inspection schedule to maxim-<br>ize claimed savings. Full details can be<br>found in the AESAP Implementation<br>Plan (EM&V) posted on CAEECC.org.   | Accepted    | Future programs sponsored by SCE to<br>evaluate and adopt IE recommendation<br>for improving project screening. SCE<br>agrees with IE recommendation. |             |                     |                       |  |

|           |            |  |  |                                  |                   | PG&E (if applicable)   |             | SCE (if applicable)   | SCG (if applicable) |                   | SDG&E (if applicable) |  |
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| 12        | 5          | Pumps that do not<br>operate at substan-<br>tially reduced<br>speeds and flow<br>should not be eligi-<br>ble for program<br>VFD incentives.  | The program eligi-<br>bility requirements<br>should be strength-<br>ened to exclude all<br>such pumps from<br>participation.   | PG&E, SCE,<br>SDG&E              | Accepted          | This concern has been noted with the<br>implementer of the new AESAP pro-<br>gram, TRC, regarding value of VFDs on<br>pumps with consistently high capacity<br>run times. AMI data will be leveraged to<br>determine best project candidates.  | Accepted    | Future programs sponsored by SCE to<br>evaluate and improve program eligibility<br>requirements. SCE agrees with IE recom-<br>mendation.        |                     |                   | Other                 | SDG&E will collaborate with its third-<br>party implementers to further consider<br>this recommendation as well as PG&E,<br>the statewide lead, on future workpaper<br>updates.  |
| 13        | 5          | Across both the<br>PG&E and SCE sam-<br>ples (49 pumps),<br>there were only<br>two pumps where<br>evaluation-based<br>EUL assignments<br>matched those ap-<br>plied by the utilities<br>in the tracking sys-<br>tem. | The PAs should ap-<br>ply greater due dili-<br>gence in populating<br>tracking system-<br>based EULs and<br>better classify par-<br>ticipating projects<br>as new pump in-<br>stallations versus<br>retrofit add-on in-<br>stallations.  | PG&E, SCE                        | Accepted          | The WP should be updated to provide<br>some crop specific or NC parameters to<br>account for, for example, lower than<br>'normal' water usage in new orchards<br>vs the steady state of an established<br>one. Increased diligence and negative<br>results on claimable savings have been<br>reviewed with PM and PG&E customer<br>service staff in the Ag sector. | Accepted    | SCE to collaborate as needed with lead<br>IOU and sponsored programs to deter-<br>mine improvements on program's eligibil-<br>ity requirements. |                     |                   |                       |  |
| 14        | 5          | The Process Pump-<br>ing VFD measure's<br>average ex-post<br>NTG ratio of 0.41<br>suggests a me-<br>dium-low level of<br>program influence<br>and corresponding<br>medium-high level<br>of free ridership.           | Given the medium-<br>low program influ-<br>ence level, the pro-<br>grams should mon-<br>itor free ridership<br>on an ongoing ba-<br>sis.   | PG&E, SCE,<br>SDG&E              | Accepted          | New approach(es) included in the<br>AESAP program are expected to im-<br>prove the case for influence of the pro-<br>gram, documentation of existing condi-<br>tions, and post install inspections.  | Accepted    | Future programs sponsored by SCE to<br>monitor program influence. SCE agrees<br>with IE recommendation.   |                     |                   | Accepted              | SDG&E agrees with the need to monitor<br>free ridership on an ongoing basis and<br>will collaborate with its third-party pro-<br>gram implementers on how to best in-<br>corporate this recommendation within<br>its programs. |
| _         |            | gation Measures  | F  | T                                |                   | P  |             |   |                     |                   |                       |  |
| 15        | 5          | Nine of the 17 sam-<br>pled projects in this<br>evaluation were in-<br>eligible for program<br>participation be-<br>cause each of these<br>nine farms grow<br>deciduous crops.                                       | The program's ap-<br>plication and re-<br>view process<br>should be en-<br>hanced to screen<br>projects against all<br>eligibility criteria,<br>and selected audit-<br>ing or verification<br>should be per-<br>formed to ensure<br>that only valid in-<br>stallations are<br>claimed. | PG&E                             | Rejected<br>Other | These measures are retired, and the<br>recommendation is no longer relevant<br>to PG&E.<br>Measures sampled have been sunset<br>and are no longer in use.  |             |   |                     |                   |                       |  |
| 16        | 5          | IOU models for es-<br>timating savings<br>were found to lack<br>key parameters<br>that are critical for<br>accurately charac-<br>terizing irrigation<br>needs and resulting  | Future workpaper<br>revisions, ex-ante<br>models, and impact<br>claims should in-<br>corporate recent<br>evaluation data<br>and results.   | PG&E                             | Rejected          | These measures are retired, and the<br>recommendation is no longer relevant<br>to PG&E.<br>Measures sampled have been sunset<br>and are no longer in use.  |             |   |                     |                   |                       |  |

|           |            |  |   |                                  |             | PG&E (if applicable)  |             | SCE (if applicable) | SCG (if applicable) |  |  |
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|           |            | savings.   |   |                                  |             |   |             |                     |                     |  |  |
| Tankle    | ss Wate    | r Heaters  |   |                                  |             |   |             |                     |                     |  |  |
| 17        | 5          | The tankless water<br>heater measure's<br>distributor-facing<br>design results in in-<br>consistent or miss-<br>ing tracking data.     | For any offering<br>where the IOUs are<br>providing support<br>and incentives<br>through the state's<br>energy efficiency<br>programs, such as<br>the tankless water<br>heater measure,<br>program adminis-<br>trators should re-<br>quire participating<br>distributors con-<br>tractors to collabo-<br>ratively collect and<br>submit basic infor-<br>mation for each<br>customer ulti-<br>mately receiving<br>the equipment or<br>other support.and<br>partnering          | PG&E, SCG                        | Accepted    | Statewide program will be largely re-<br>sponsible for collecting sufficient cus-<br>tomer information so savings can be<br>verified post install. SW implementer's<br>midstream distributor portal includes a<br>level of QC for complete project infor-<br>mation prior to processing and pay-<br>ment of savings/incentive claims. |             |                     | Accepted            | SoCalGas currently requi<br>to complete a DSA (distri<br>agreement) which collect<br>distributor information. /<br>SW Midstream Water He<br>lects certain end-use cus<br>such as installation addre<br>number, customer name   |  |
| 18        | 5          | Three of the 25<br>evaluated projects<br>were determined<br>to result in zero<br>savings due to non-<br>install or ineligibil-<br>ity. | For any measures<br>delivered mid-<br>stream through dis-<br>tributor rebates,<br>such as the tank-<br>less water heater<br>measure, the pro-<br>grams must require<br>participating dis-<br>tributors and part-<br>nering contractors<br>to submit more<br>comprehensive in-<br>stallation docu-<br>mentation (e.g., in-<br>voices, commis-<br>sioning reports)<br>and photographs to<br>prove measure in-<br>stallation, quantity,<br>size, fuel source,<br>and efficiency. | PG&E, SCG                        | Accepted    | PG&E understands that the Statewide<br>implementer DNV GL and lead PA SCG<br>will be conducting post install checks<br>and other visual documentation as part<br>of their validation process.   |             |                     | Rejected            | SoCalGas requires that pa<br>utors provide invoices for<br>but requiring that progra<br>provide commission repo<br>installation is outside the<br>stream programs. Fuel sc<br>and efficiency levels are o<br>preapproved qualifying p<br>recommendations do not<br>midstream sales process.<br>dation is best suited for o<br>grams. |  |
| 19        | 5          | 11 of the 25 evalu-<br>ated projects ap-<br>plied incorrect re-<br>ported per-unit<br>savings values or                                | Deemed measures<br>in the small-me-<br>dium commercial<br>sector should con-  | PG&E, SCG                        | Accepted    | Project data should conform with the workpapers & claimed savings at the time of installation.  |             |                     | Other               | SoCalGas recommends m<br>lowing statement to refle<br>installation date. If a mea<br>when the workpaper was<br>stalled when it was no lo   |  |

| )   |             | SDG&E (if applicable) |
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| uires all distributors<br>tributor service<br>ects all participating<br>. Additionally, the<br>deating Program col-<br>ustomer information<br>lress, contact phone<br>he, etc.  |             |                       |
| participating distrib-<br>for sales verification<br>ram participants<br>ports and pictures of<br>he scope of mid-<br>source, quantity,<br>e captured through a<br>g products list. These<br>tot conform with the<br>ss. This recommen-<br>r downstream pro- |             |                       |
| modifying the fol-<br>flect sales date, not<br>easure is purchased<br>as active and in-<br>longer active, the   |             |                       |

|           |            |  |  |                                  |             | PG&E (if applicable)   |             | SCE (if applicable) |             | SCG (if applicable)  |             | SDG&E (if applicable) |
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| ltem<br># | Sect.<br># | Findings   | Best Practice /<br>Recommendations<br>(Verbatim from<br>Final Report)  | Recommen-<br>dation<br>Recipient | Disposition | Disposition Notes  | Disposition | Disposition Notes   | Disposition | Disposition Notes  | Disposition | Disposition Notes     |
|           |            | misclassified the<br>type of facility<br>where the measure<br>was installed.   | form with workpa-<br>pers active at the<br>time of installation,<br>and claimed sav-<br>ings should reflect<br>the product of<br>workpaper-recom-<br>mended unit en-<br>ergy savings (UES)<br>with the total in-<br>stalled quantity or<br>size for the most<br>appropriate facility<br>type.      |                                  |             |  |             |                     |             | claim would be rejected based on the rec-<br>ommended installation date.   |             |                       |
| 20        | 5          | Active workpapers<br>for the TWH meas-<br>ure in PY2018 rec-<br>ommended an<br>NTGR of 0.60. How-<br>ever, evaluators<br>found that 19% of<br>PY2018 tracking<br>records reflected<br>an NTGR of 0.60,<br>80% an NTGR of<br>0.65, and 1% an<br>NTGR of 0.90. | Deemed measures<br>in the small-me-<br>dium commercial<br>sector should con-<br>form with workpa-<br>pers active at the<br>time of installation,<br>and applied NTGRs<br>should consistently<br>reflect the NTGRs<br>specified by work-<br>papers active at<br>the time of project<br>application. | PG&E, SCG                        | Accepted    | NTGR data should conform with the<br>workpapers at the time of installation. |             |                     | Other       | SoCalGas recommends modifying the fol-<br>lowing statement to reflect sales date, not<br>installation date. If a measure is purchased<br>when the workpaper was active and in-<br>stalled when it was no longer active, the<br>claim would be rejected based on the rec-<br>ommended installation date.  |             |                       |
| 21        | 5          | We found differ-<br>ences in tankless<br>water heater effi-<br>ciency and temper-<br>ature increase as<br>compared with<br>workpaper assump-<br>tions.   | Future workpaper<br>revisions, ex-ante<br>models and impact<br>claims should in-<br>corporate recent<br>evaluation data<br>and results.  | PG&E, SCG                        | Accepted    | 2021 Water Heater Calculator incorpo-<br>rated many of these differences.    |             |                     | Accepted    | Efficiency has been raised in the newest<br>workpaper as the weighted average of all<br>AHRI water heaters UEF in each efficiency<br>bin. This results in a UEF values higher than<br>the minimum qualifying criteria.<br>We use the CPUC approved DEER water<br>heater calculator for the source of our sav-<br>ings. We will work with commission staff to<br>address concerns regarding setpoint tem-<br>perature in subsequent workpaper up-<br>dates. The workpaper assumes no tank or<br>loop losses (whether closed or open loop<br>system). It only takes into account the<br>makeup water temperature increase to sat-<br>isfy the demand, so the closed loop sys-<br>tems would have more savings. Although<br>the return water temperature would be<br>higher for closed loop systems, the tankless<br>water heater would be operating a lot<br>more to keep the system up to tempera-<br>ture. |             |                       |